

# Authentic Wine

selections



“ONE OF THE TOP ESTATES IN WASHINGTON.” – JEB DUNNUCK, THE WINE ADVOCATE

FORCE MAJEURE IS AN ULTRA-PREMIUM WINERY LOCATED IN THE WALLA WALLA VALLEY, SPECIALIZING IN ESTATE-GROWN, SINGLE-VINEYARD BORDEAUX AND RHÔNE-INSPIRED WINES. THE WINES ARE METICULOUSLY CRAFTED BY FORMER BRYANT FAMILY VINEYARD WINEMAKER, TODD ALEXANDER. FROM ITS INCEPTION, FORCE MAJEURE HAS BEEN DEFINED BY UNWAVERING COMMITMENT TO OUTSTANDING VITICULTURE AND EXEMPLARY WINEMAKING.

THE ORIGINAL ESTATE VINEYARD IS PAINSTAKINGLY FARMED, AND LOCATED IN THE FAMOUS RED MOUNTAIN AVA. ADDITIONALLY, THEY HAVE ADDED TWO NEW VINEYARD SITES OVER THE PAST COUPLE OF YEARS IN THE WALLA WALLA VALLEY. “FORCE MAJEURE” DESCRIBES THE RELENTLESS, POWERFUL ELEMENTS OF NATURE THAT FORM THE TERROIR OF OUR VINEYARD. IT ALSO IDENTIFIES THE “UNSTOPPABLE FORCE” INITIATED WHEN THE HIGHEST LEVEL OF VITICULTURE IS COMBINED WITH THE HIGHEST LEVEL OF WINEMAKING TALENT.

FORCE MAJEURE IS DEDICATED TO THE PURSUIT OF PRODUCING TOP-QUALITY, HAND-CRAFTED WINES THAT ARE TRUE AND ULTIMATE EXPRESSIONS OF THEIR TERROIR.

## IMPRESSIVE SCORES FROM JEB DUNNUCK:

- 2016 FORCE MAJEURE RED MOUNTAIN ESTATE SJR VINEYARD SYRAH - 100 POINTS SOLD OUT
- 2016 FORCE MAJEURE RED MOUNTAIN ESTATE CABERNET SAUVIGNON - 99 POINTS ALLOCATED
- 2016 FORCE MAJEURE RED MOUNTAIN ESTATE “EPINETTE”- 96 POINTS - LIMITED
- 2016 FORCE MAJEURE RED MOUNTAIN PARVATA (M S G BLEND) 96 POINTS - LIMITED
- 2016 FORCE MAJEURE RED MOUNTAIN ESTATE SYRAH - 97 POINTS - LIMITED
- 2016 PARABELLUM RED MOUNTAIN ALLUVIO - 94 POINTS- SOLD OUT
- 2016 PARABELLUM RED MOUNTAIN COULEE - 95 POINTS- SOLD OUT

TURN THE PAGE TO LEARN ABOUT TODD ALEXANDER’S WILLAMETTE PINOT NOIR PROJECT  
HOLOCENE



2017 REALLY WAS A GORGEOUS VINTAGE, WITH THE WINES SHOWCASING A BEAUTIFUL, BALANCED RIPENESS, LOWER ALCOHOL AND A PURE EXPRESSION OF TERROIR. BOTH WINES ARE HIGHLY REFINED, WITH ELEGANCE AND FINESSE.

THESE WINES ARE MADE WITH MINIMUM INTERVENTION. NATIVE YEAST, NO FINING AND NO FILTRATION. THE VINEYARDS WE WORK WITH ARE ALSO COMMITTED TO SUSTAINABLE PRACTICES AND ARE DRY-FARMED. WE ARE ALL ABOUT EXPRESSION OF PLACE AND TIME, NOT HEAVY-HANDED MANIPULATION.



### 2017 HOLOCENE "APOCRYPHA" PINOT NOIR

"More blue fruits and black cherry notes, as well as lots of violets and sappy herbs, emerge from the 2017 Pinot Noir Aprcrypha, a bigger, slightly richer wine than the Memorialis cuvée. With vibrant acidity, fine tannin, and a great finish, it's another beautiful wine from Todd that will evolve beautifully."

93-95 Points - Jeb Dunnuck, [JebDunnuck.com](http://JebDunnuck.com)

### 2017 HOLOCENE "MEMORIALIS" PINOT NOIR

"Raspberry, dried flowers, sappy herbs, and hints of strawberries all emerge from the 2017 Pinot Noir Memorialis, which is fresh and lively on the palate, with a tight, tactile, grippy sensation. With beautiful purity, integrated acidity and a great finish, it has a touch of Chambolle-Musigny character and will keep for a decade or more."

93-95 Points - Jeb Dunnuck, [JebDunnuck.com](http://JebDunnuck.com)

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## Terms

Net 30: 5% discount on 3 cases / 10% on 5 cases mix and match. 3 cases or \$300 minimum for free delivery.  
Net items build for the discount. Automatic 10% off (Case 1 price) on stand-alone 3 cs drops of any discountable item.  
All wines are packed 12/750ml except where noted. \*No broken cases, unless otherwise noted.  
We reserve the right to correct pricing, vintage or case pack updates.  
Cut-off for next day delivery: 3:00pm for Southern California / 3:30pm for Northern California  
**\*\*\*Key: (B) Biodynamic | (O) Organic | (S) Sustainable\*\*\***  
**Per case (24 units) Shipping Charge for Stölzle Glassware: \$15 per box**  
**The ABC requires Seller to place any account with an outstanding balance of more than thirty (30) days on a C.O.D. basis, and charge interest of 1.5% per month (18% per annum) on any and all balances greater than forty-two (42) days overdue, and again each thirty (30) days thereafter.**  
**Authentic Wine Selections will charge overdue accounts accordingly.**



Request a catalog from your sales representative

## Napa Valley (and beyond)

**Acumen (Winemaker Henrik Poulsen)**

2017/18 Sauvignon Blanc, 'Mountainside' Napa Valley.....	\$260.00.....	Net
2015/16 Red Wine, 'Mountainside' Napa Valley.....	\$380.00.....	Net
2017 Cabernet Sauvignon, 'Mountainside' Napa Valley (6/750ml).....	\$280.00.....	Net
2013 Cabernet Sauvignon, 'Peak' Atlas Peak, Napa Valley (3/750ml).....	\$300.00.....	Net

**Anderson's Conn Valley Vineyards (Winemaker Robert Hunt)**

2017 Cabernet Sauvignon, Napa Valley .....	\$402.00.....	\$322 on 5 M& M
2015 Right Bank, Napa Valley (Cab Franc/Merlot Blend) .....	\$600.00.....	\$520 on 5 M& M
2016 'Eloge' Napa Valley (Bdx Blend).....	\$960.00.....	\$800 on 5 M& M
2015 Cabernet Sauvignon, Estate Reserve, Napa Valley.....	\$800.00.....	\$720 on 5 M& M

**Ancien (Winemaker Ken Bernards)**

2017 Pinot Gris, Sangiacomo Vineyard, Carneros.....	\$224.00.....	Net
2016 Chardonnay, Carneros.....	\$288.00.....	Net
2016/17 Pinot Noir, Carneros.....	\$300.00.....	Net
2017 Pinot Noir, Mink Vineyard, Coombsville .....	\$440.00.....	Net
2016/17 Pinot Noir, Jouissance, Russian River .....	\$420.00.....	Net
2014 Pinot Noir, Red Dog Vineyard, Sonoma Mountain .....	\$396.00.....	Net
2016 Pinot Noir, Fiddlestix Vineyard, Santa Rita Hills.....	\$436.00.....	Net
2015 Pinot Noir, Shea Vineyard, Willamette Valley, OR.....	\$500.00.....	Net

**Coquerel Family Estate (Winemaker Christine Barbe)**

2017/18 Verdelho, Napa Valley..... (Limited).....	\$172.00.....	\$154.80
2018 'Le Petit Coquerel' Sauvignon Blanc, Napa Valley.....	\$172.00.....	\$154.80
2015 Chardonnay, Napa Valley.....	\$270.00.....	\$243.00
2012 Petite Sirah, Napa Valley.....	\$250.00.....	Net
2014 Petite Sirah, Napa Valley.....	\$312.00.....	Net
2015 Tempranillo, Napa Valley..... (Limited).....	\$336.00.....	Net
2016/17 Cabernet Franc, Napa Valley .....	(Limited).....	\$408.00.....
2011 Cabernet Sauvignon, Napa Valley.....	\$378.00.....	Net
2016 Cabernet Sauvignon, Napa Valley..... (Limited).....	\$510.00.....	Net
2012 'La Douce Revance' Late Harvest Sauvignon Blanc, Napa Valley (12/375) .....	(Limited).....	\$294.00.....

## Napa Valley (and beyond)

**Heritage School Vineyards (Winemaker Thomas Rivers Brown)**

2014 Cabernet Sauvignon, 'Hanna's Indulgence', Napa Valley .....	\$756.00.....	Net
2014 Cabernet Sauvignon, Lakeview Vineyard, Napa Valley .....	\$1050.00.....	Net
2014 Cabernet Sauvignon, Hillside Vineyard, Napa Valley .....	\$1200.00.....	Net
2014 Cabernet Sauvignon, Creekside Vineyard, Napa Valley .....	\$1000.00.....	Net

**Hoopes, Hoopla & Liparita (Winemaker Anne Vawter)**

2018 Hoopla Chardonnay, Yountville, Napa Valley .....	\$180.00.....3 case	\$144.00
2016 Hoopla Cabernet Sauvignon, CA, .....	\$144.00.....3 case	\$120.00
2015 Hoopla Red Blend, "The Mutt", Napa Valley .....	\$180.00.....3 case	\$144.00
2013/14 Hoopes Cabernet Sauvignon, Napa Valley .....	\$400.00.....	Net
2014 Hoopes Cabernet Sauvignon, Oakville, Napa Valley .....	\$600.00.....	Net

**Lagier Meredith Vineyard (Winemaker Steve Lagier)**

2014/15 Syrah, Mt. Veeder, Napa Valley .....	\$408.00.....	Net
2016 Tribidrag, Mt. Veeder, Napa Valley .....	\$384.00.....	Net
2016 Malbec, Mt. Veeder, Napa Valley .....	\$384.00.....	Net
2015/16 Mondeuse, Mt. Veeder, Napa Valley .....	\$380.00.....	Net
2018 Rose, Mt. Veeder, Napa Valley .....	by request.....	\$240.00..... Net

**Peter Franus Wines (Winemaker Peter Franus)**

2017 Albarino, Napa Valley .....	\$228.00.....	\$205.20
2017 Sauvignon Blanc Napa Valley .....	\$212.00.....	\$190.80
2016 Merlot, Napa Valley.....	\$336.00.....	\$302.40
2016 Cabernet Sauvignon Brandlin Vineyard Napa Valley (6/750ml).....	\$280.00.....	Net
2015 Zinfandel, Brandlin Vineyard Napa Valley .....	\$340.00.....	\$306.00
2014 Mourvedre, Red Hills, Lake County.....	\$340.00.....	\$306.00

**Tipp Rambler (Winemaker James McPhail)**

NV Sparkling Pinot Noir, Sonoma (24x187ml) .....	\$116.00.....	\$92.00
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## California

## Case 1

## Discounted

## Sonoma &amp; Lake County (and beyond)

**Prima Materia (Winemaker Pietro Buttitta)**

2017/18 <b>Rose</b> , Kelsey Bench, Lake County .....	(0).....	\$192.00.....	\$168.00
NV <b>Arcanum, 3 Red Blend</b> Kelsey Bench Lake County.....	(0).....	\$192.00.....	\$168.00
NV <b>Negroamaro</b> , Red Hills, Lake County .....	(0).....	\$180.00.....	\$162.00
NV <b>Aglianico</b> , Kelsey Bench, Lake County .....	(0).....	\$280.00.....	\$243.00
2014 <b>Grenache</b> , Kelsey Bench, Lake County.....	(0).....	\$216.00.....	\$194.40
2016 <b>Sangiovese</b> , Kelsey Bench, Lake County.....	(0).....	\$228.00.....	\$205.20
2017 <b>Barbera</b> , Kelsey Bench, Lake County.....	(0).....	\$228.00.....	\$205.20
2013 <b>Mourvedre</b> , Red Hills, Lake County .....	(0).....	\$216.00.....	\$194.40

**Kinsella Estates (Winemaker Thomas Rivers Brown)**

2016 <b>Cabernet Sauvignon</b> , Spencer Vineyard, Dry Creek Valley (6/750ml).....	(0).....	\$400.00.....	Net
2015 <b>Cabernet Sauvignon</b> , Jersey Boys Vineyard, Dry Creek Valley (6/750ml) .....	(0).....	\$500.00.....	Net
2016 <b>Cabernet Sauvignon</b> , Heirloom Vineyard, Dry Creek Valley (6/750ml).....		\$600.00.....	Net
2016 <b>Zinfandel</b> , Spencer Vineyard, Dry Creek Valley.....	(0).....	\$480.00.....	Net

**Bennett Valley Cellars (Winemaker Toni Stockhausen)**

2016 BIN 5757, <b>Chardonnay</b> , Sonoma County.....		\$168.00.....	\$151.20
2016 BIN 6410, <b>Pinot Noir</b> , Sonoma County.....		\$180.00.....	\$162.00
2015 Estate <b>Chardonnay</b> , Simpatico Ranch, Bennett Valley, Sonoma.....		\$240.00.....	Net
2017 Estate <b>Pinot Noir</b> , Simpatico Ranch, Marina's Vineyard, Bennett Valley, Sonoma .....		\$300.00.....	Net

**Solitude (Winemaker Richard Litsch)**

2016 <b>Chardonnay</b> , Carneros (Sangiaco Vineyard).....		\$240.00.....	3 cs@ \$216.00
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## Paso Robles

**The Farm Winery (Winemaker Santiago Achaval)**

2012 Touchy-Feely, <b>Grenache, Syrah</b> Paso Robles (6/750ml) .....		\$270.00.....	Net
2013 The Big Game ( <b>Cabernet Sauvignon, Syrah, Petit Verdot</b> ) Paso Robles (6/750ml).....		\$338.00.....	Net
2013 Cardinal, <b>Cabernet Sauvignon</b> Paso Robles (6/750ml).....		\$405.00.....	Net

(The Farm Winery is not available in the Central Coast or Central Valley)

## Mendocino, Monterey &amp; Santa Barbara County

**Black Kite (Winemaker Jeff Gafner)**

2015 <b>Chardonnay</b> , Sierra Mar, Santa Lucia Highlands.....		\$428.00.....	\$384.00
2015 <b>Chardonnay</b> , Soberanes, Santa Lucia Highlands .....		\$428.00.....	\$384.00
2016 <b>Chardonnay</b> , Gap's Crown, Sonoma.....		\$534.00.....	\$480.60
2015 <b>Pinot Noir</b> , Sierra Mar, Santa Lucia Highlands.....		\$440.00.....	\$396.00
2015 <b>Pinot Noir</b> , Soberanes, Santa Lucia Highlands .....		\$440.00.....	\$396.00
2015 <b>Pinot Noir</b> , Kite's Rest Estate, Anderson Valley.....		\$440.00.....	\$396.00
2016 <b>Pinot Noir</b> , Gap's Crown, Sonoma .....		\$534.00.....	\$480.60

## Mendocino, Monterey &amp; Santa Barbara County

**Il Cuore (Dryer Wine Family)**

NV <b>Blanc de Noirs</b> , Sonoma County .....	\$200.00.....	3cs@\$192.00
2016 <b>Chardonnay</b> , Mendocino County.....	\$120.00.....	3cs@\$108.00
2016 <b>Cabernet Sauvignon</b> , California.....	\$108.00.....	3cs@\$96.00
2013 <b>Zinfandel</b> , Mendocino County .....	\$92.00.....	3cs@\$84.00

**Amador, Lodi and 'California' AVA****Jeff Runquist Wines (Winemaker Jeff Runquist)**

2018 <b>Muscat Canelli</b> , California.....	\$180.00.....	\$162.00
2016 "1448" Proprietary <b>Red Blend</b> , California .....	\$144.00.....	\$129.60
2015 "1448" Proprietary <b>Red Blend</b> , California .....	<b>20 Liter Keg</b> .....	\$260.00..... Net
2017 <b>Petite Sirah</b> , Enver Salman Vineyard, Clarksburg .....	April.....	\$250.00..... \$225.00
2017 <b>Zinfandel</b> , Massoni Ranch, Amador County .....	\$220.00.....	\$198.00
2017 <b>Barbera</b> , Amador County.....	\$220.00.....	\$198.00
2017 <b>Barbera</b> , Dick Cooper Vineyard, Amador County.....	\$260.00.....	Net
2016 <b>Primitivo</b> , Nostro Vino Vineyard, Amador County .....	\$240.00.....	Net
2016 <b>Cabernet Sauvignon</b> , Rancho Sarco Vineyards, Coombsville, Napa Valley .....	\$360.00.....	Net
2017/18 <b>Cabernet Franc</b> , Enver Salman Vineyard, Clarksburg .....	\$220.00.....	\$198.00
2017 <b>Petit Verdot</b> , Stanislaus County.....	April.....	\$234.00..... \$210.60
2017 <b>Syrah</b> , Paso Robles .....	\$236.00.....	Net
2018 <b>Grenache</b> , SilvaSpoons Vineyard, Alta Mesa, Lodi.....	\$228.00.....	\$205.20
2016 <b>Sangiovese</b> , Pioneer Hill, Amador County .....	\$240.00.....	Net

**Rubus (Created by Fran Kysela, MS)**

2016 Old Vine <b>Zinfandel</b> , Lodi.....	\$152.00.....	\$136.80
2016 <b>Cabernet Sauvignon</b> , CA.....	\$152.00.....	\$136.80
2016 <b>Cabernet Sauvignon</b> , Napa Valley.....	\$240.00.....	\$228.00

**Accent de la Vigne (Winemaker Joey P. Hondo\*)**

2016 <b>Pinot Noir</b> , CA .....	\$144.00 .....	\$129.60
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**Nia (Winemaker Ed Killian)**

2017 <b>Pinot Noir</b> , CA .....	\$120.00 .....	\$108.00
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**Abeja (Winemaker Daniel Wampfler)**

2015/16 <b>Chardonnay</b> , Washington State.....	\$304.00	Net
2014 <b>Merlot</b> , Columbia Valley.....	\$338.00	Net
2014 <b>Cabernet Sauvignon</b> , Columbia Valley.....	\$450.00	Net

**Cadence (Winemaker Mr. Ben Smith)**

2016 <b>Coda</b> , Red Mountain.....	\$240.00	Net
2015 <b>Ciel du Cheval</b> , Red Mountain.....	\$368.00	Net
2016 <b>Taptiel</b> , Red Mountain.....	\$368.00	Net
2015 <b>Bel Canto</b> , Red Mountain.....	\$488.00	Net
2015 <b>Camerata</b> , Red Mountain.....	\$488.00	Net

**Force Majeure (Winemaker Todd Alexander)**

2016 <b>Parabellum Alluvio</b> , Red Mountain (Cab Franc driven Bdx blend).....	\$420.00	Net
2016 <b>Parabellum Coulee</b> , Red Mountain (Syrah, Mourvedre).....	\$460.00	Net
2016 <b>Parvata</b> , (Mourvedre Syrah Grenache) Red Mountain.....	\$600.00	Net
2016 <b>Syrah</b> , Red Mountain.....	\$600.00	Net
2016 <b>EpINETTE</b> (Cabernet Franc, Merlot Cab Sauv), Red Mountain..... (Limited).....	\$600.00	Net
2016 <b>Cabernet Sauvignon</b> , Red Mountain..... (allocated).....	\$1096.00	Net

**Gilbert Cellars (Winemaker Justin Neufeld)**

2015 Left Bank, Horse Heaven Hills, (Cabernet/Merlot/Petite Verdot).....	\$220.00	\$198.00
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**Woodhouse Wine Estates (Winemaker Jean-Claude Beck)**

2016 Kennedy Shah, La Vie en Rouge, Red Blend, Columbia Valley.....	\$160.00	\$128.00 on 3
2016 Dussek, Cabernet Sauvignon, Wahluke Slope.....	\$336.00	\$300.00 on 3
2016 Dussek Syrah, Columbia Valley.....	\$196.00	\$172.00 on 3
2015 Darighe, Proprietor's blend, Columbia Valley (6/750).....	\$315.00	\$276.00 on 3

**Domaine Magdalena (Winemaker Sara Hedges Goedhart)**

2016 <b>Cabernet Sauvignon</b> , Red Mountain (6/750ml)..... Demeter Certified Biodynamic.....	\$144.00	Net
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**Syncline (Winemaker James Mantone)**

2016 <b>Grüner Veltliner</b> , Washington State.....	\$220.00	Net
2017 Subduction Red ( <b>Rhône Blend</b> ), Columbia Valley.....	\$200.00	\$180.00
2017 <b>Mourvedre</b> , Columbia Valley.....	\$300.00	Net
2017 'Scintillation', Sparkling <b>Grüner Veltliner</b> , Washington State.....	\$340.00	Net



**Washington****Case 1****Discounted****Ryan Patrick Vineyards (Winemaker Kendall Mix)**

2018 <b>Rose</b> , Columbia Valley.....	\$108.00.....	\$97.20
2018 <b>Naked Chardonnay</b> , Columbia Valley.....	\$108.00.....	\$90.00
2018 <b>Pinot Grigio</b> , Ancient Lakes, Columbia Valley.....	\$108.00.....	\$90.00
2017 <b>Ryan's Riesling</b> , Columbia Valley.....	\$108.00.....	\$90.00
2017 <b>Redhead Red, (Cabernet S, Merlot, Syrah, Petit Verdot)</b> Columbia Valley.....	\$108.00.....	\$90.00
2016 <b>Rock Island Cabernet Sauvignon</b> , Columbia Valley.....	\$176.00.....	\$158.40
2016 <b>Rock Island Red, (Merlot, Syrah, Petite Sirah, Primitivo)</b> Wahluke Slope, Columbia Valley.....	\$176.00.....	\$158.40
2012 <b>Rebel Red (GSM)</b> , Columbia Valley.....	\$224.00.....	\$201.60
2013 <b>Reserve Cabernet Sauvignon</b> , Elephant Mtn. Vineyard, Rattlesnake Hills.....	\$350.00.....	Net

**Voix de la Vigne (Winemaker Sarah Hedges)**

2016 <b>Cabernet Franc</b> , Red Mountain (6/750ml).....	\$128.00.....	\$115.20
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**Oregon****Voix de la Vigne (Winemaker Bruno Corneaux)**

NV <b>Rosé Petillant</b> , Willamette Valley (Sparkling Rosé in a can).....	24/375ml CANS.....	\$128.00.....	\$115.20
2017 <b>Pinot Gris</b> , Willamette Valley.....		\$144.00.....	\$129.60
2016 <b>Pinot Noir</b> , Willamette Valley.....		\$180.00.....	\$162.00
2018 <b>Pinot Noir, Dundee Hills</b> , Willamette Valley.....		\$240.00.....	\$216.00

**Holocene (Winemaker Todd Alexander)**

2017 <b>Pinot Noir</b> , Memorialis, Willamette.....	(Limited).....	\$460.00.....	Net
2017 <b>Pinot Noir</b> , Apocrypha, Willamette.....	(Limited).....	\$460.00.....	Net

**Quintet (Winemaker Anthony King)**

2015 <b>Pinot Noir</b> , Yamhill Duet, Yamhill, Willamette.....		\$380.00.....	Net
2015 <b>Pinot Noir</b> , Lichtenwalter Vineyard, Ribbon Ridge, Willamette.....		\$428.00.....	Net

**Hyland Estate (Winemaker Laurent Montalieu)**

2016 <b>Riesling</b> , Willamette.....	(B).....	\$162.00.....	Net
2017/18 <b>Gewürztraminer</b> , Willamette.....	(B).....	\$162.00.....	Net
2018 <b>Pinot Noir</b> , Willamette.....	(B).....	\$220.00.....	Net
2015 <b>Pinot Noir</b> , Coury Clones, Willamette.....	(Special Order) (B).....	\$420.00.....	Net

**Carden (Winemaker Tony Rynders)**

2012 <b>Pinot Noir</b> , Willamette Valley.....		\$428.00.....	Net
2013 <b>Pinot Noir</b> , Red Label (formerly known as Bomb) Willamette Valley.....		\$428.00.....	Net

France

Case 1

Discounted

## Burgundy &amp; Beaujolais

**Grossot (AWS Direct Import)**

2017 Chablis, AOP.....	\$240.00.....	\$216.00
2017 Chablis, Vaucopin, 1er Cru.....	\$320.00.....	Net

**Courtault- Michelet**

2015 Chablis, AOP.....	\$256.00.....	\$230.40
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**Vignerons de Mancey (AWS Direct Import)**

NV Crémant de Bourgogne Brut Reserve..... (S).....	\$160.00.....	\$144.00
NV Crémant de Bourgogne Brut Rosé..... (S).....	\$180.00.....	\$162.00

**Henri Clerc (AWS Direct Import)**

2017 Pernand-Vergelesses Blanc..... (S).....	\$350.00.....	\$315.00
2017 Chassagne-Montrachet, Morgeot, 1er Cru..... (S).....	\$780.00.....	Net
2017 Meursault..... (S).....	\$560.00.....	Net
2017 Pommard..... (S).....	\$580.00.....	Net

**Domaine Lebreuil (AWS Direct Import)**

2017 Bourgogne Pinot Noir..... (S).....	\$200.00.....	\$180.00
2017 Savigny-les-Beaune..... (S).....	\$280.00.....	Net

**Domaine Thomas (AWS Direct Import)**

2017 St.-Véran.....	\$180.00.....	\$162.00
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**Domaine Chofflet-Valdenaire (AWS Direct Import)**

2016/17 Givry Rouge Clos de Choe..... (S).....	\$300.00.....	\$270.00
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**Domaine Dupré (AWS Direct Import)**

2017 Macon-Villages..... (S).....	\$128.00.....	\$115.20
2017 Bourgogne Pinot Noir..... (S).....	\$160.00.....	\$144.00

**Laboure Roi (AWS Direct Import)**

2015 Pouilly-Fuissé..... (S).....	\$240.00.....	\$216.00
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**Domaine Manoir du Carra**

2017 Beaujolais-Villages..... (S).....	\$156.00.....	\$140.40
2016 Beaujolais-Villages..... (S).....	\$156.00.....	\$140.40
2016 Beaujolais-Villages "Bistrot"..... (S).....	\$144.00.....	\$129.60

France	Case 1	Discounted
<b>Alsace</b>		
<b>Wolfberger</b>		
2017 <b>Pinot Blanc</b> .....	\$152.00	\$136.80
2017 <b>Riesling</b> .....	\$188.00	\$169.20
NV <b>Crémant d'Alsace</b> , Rosé Brut .....	\$220.00	\$198.00
<b>Bordeaux</b>		
<b>Chateau Cambon le Pelouse</b>		
2012 Haut Medoc <b>Rouge</b> , Cru Bourgeois .....	\$380.00	Net
<b>Chateau Des Landes</b>		
2016 Cuvee Tradition, <b>Lussac Saint Emilion</b> Rouge .....	\$192.00	\$172.80
<b>Chateau Des Arnauds</b>		
2016 Vin de Bordeaux Rouge .....	\$136.00	\$122.40
<b>Château Gravas</b>		
2015 <b>Sauternes (12/375ml)</b> .....	\$168.00	Net
<b>Champagne</b>		
<b>Tribaut</b>		
NV Champagne <b>Brut Origine</b> ..... (S) .....	\$368.00	Net
NV Champagne <b>Blanc de Chardonnay</b> ..... (S) .....	\$380.00	Net
NV Champagne <b>Rosé</b> ..... (S) .....	\$380.00	Net
NV Champagne <b>Brut Nature (Zero Dosage)</b> ..... (S) .....	\$380.00	Net
NV Champagne Cuvee Renee (6x750ml) .....	\$280.00	Net
2009 Champagne L'Authentique (6x750ml) .....	\$360.00	Net
<b>Trouillard</b>		
NV, Champagne Brut Extra Selection .....	\$372.00	Net
<b>Roland-Champion</b>		
NV Champagne <b>Blanc de Blancs</b> Chouilly Grand Cru .....	\$424.00	Net
NV Champagne <b>Brut Rosé</b> , Chouilly..... (S) .....	\$526.00	Net
2011 Champagne <b>Special Club</b> , Grand Cru, Chouilly (6x750ml) .....	\$340.00	Net

France		Case 1	Discounted
<b>Sparkling Wine (all), &amp; Cider</b>			
<b>Vignerons de Mancey (AWS Direct Import)</b>			
NV Crémant de Bourgogne Brut Reserve .....	(S).....	\$160.00.....	\$144.00
NV Crémant de Bourgogne Brut Rosé .....	(S).....	\$180.00.....	\$162.00
<b>I Tant (AWS Direct Import)</b>			
NV Cava, Brut Nature .....		\$144.00.....	\$129.60
<b>Charles Duret</b>			
NV Crémant de Bourgogne Rosé .....		\$220.00.....	\$198.00
<b>Pierre Olivier</b>			
NV Pierre Olivier, Blanc de Blanc Brut, Vin Mousseux.....		\$132.00.....	\$118.80
<b>Wolfberger</b>			
NV Crémant d'Alsace, Rosé Brut.....		\$220.00.....	\$198.00
<b>Rebuli</b>			
NV Prosecco, Valdobbiadene (6/750ml) .....		\$104.00.....	Net
<b>Carra</b>			
NV Prosecco, "Coviello" Brut, D.O.C. Treviso.....		\$160.00.....	\$144.00
<b>Loire Valley</b>			
<b>Alain de la Treille</b>			
2017 Chinon Rouge,.....	(S).....	\$188.00.....	\$169.20
<b>Domaine de L'Ecu</b>			
NV Bossard, Cuvee Ludwig Hahn, Vin Mousseux/Crémant de Loire.....	(B).....	\$208.00.....	Net
<b>Gaudrelle</b>			
NV (Alexandre Monmousseau) Crémant de Loire Brut .....	(S).....	\$228.00 .....	\$205.20
2016/17 Château Gaudrelle, Vouvray, Clos le Vigneau .....	(S).....	\$196.00.....	\$176.40
<b>Jean Reverdy</b>			
2018 La Reine Blanche, Sancerre Blanc.....		\$228.00 .....	Net
<b>Clement (AWS Direct Import)</b>			
2018 Menetou Salon Blanc.....		\$180.00 .....	162.00

## Languedoc, Provence and Southwest

## Costieres de Pomerols

2018 'HB' Picpoul de Pinet.....	\$112.00.....	\$100.80
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## Mas Sainte Berthe (AWS Direct Import)

2018 Les Baux de Provence Rose .....	\$160.00.....	\$144.00
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## Le Jade

2018 Sauvignon Blanc, Languedoc .....	\$120.00.....	\$108.00
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## Domaine Salette

2018 Côtes de Gascogne, Blanc .....	\$104.00.....	\$93.60
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## Domaine de la Begude

2016 Bandol Rouge (6/750ml) .....	(B).....	\$192.00.....	Net
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2018 Bandol Rosé (6/750ml) .....	(B).....	\$152.00.....	Net
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## Mas Redonne

2018 Bandol Rosé (6/750ml) .....	\$152.00.....	Net
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## Castelmaure

2017 Col des Vents, Corbières.....	\$120.00.....	\$108.00
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2014 Grande Cuvée, Corbières (6/750ml) .....	\$108.00.....	\$97.20
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NV La Buvette, Vin de France .....	\$90.00.....	\$81.00
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## Languedoc, Provence and Southwest

## Domaine Sainte Rose

2017/18 Coquille d'Oc, Rosé, IGT (GSM) .....	\$120.00.....	\$108.00
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2016 Coquille d'Oc, Blanc, IGT (Chard/SB/Viognier/Muscat).....	\$120.00.....	\$108.00
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2015 Coquille d'Oc, Rouge, IGT (Grenache/Syrah) .....	\$120.00.....	\$108.00
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2011 Barrel Selection Blanc .....	\$240.00.....	Net
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## Minervois

## Moulin Nouvel (AWS Direct Import)

2017 Minervois Rouge (Biodynamic),.....	\$128.00.....	\$115.20
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France

Case 1

Discounted

## Savoie

**Philippe & Sylvain Ravier (AWS Direct Import)**

2018 Gamay Rosé de Savoie.....(spring 2019).....	\$128.00.....	\$115.20
2017 Vin de Savoie, Apremont.....	\$128.00.....	\$115.20
2017 Roussanne, Chignin Bergeron.....	\$188.00.....	\$169.20

## Rhône (North &amp; South)

**Darnaud (AWS Direct Import)**

2016 Crôzes-Hermitage, Mis en Bouche.....	\$200.00.....	\$180.00
2016 Crôzes-Hermitage, Les Trois Chenes.....	\$260.00.....	\$234.00
2016 Saint-Joseph, La Dardouille..... (Limited).....	\$380.00.....	Net

**Domaine Vincent Cluzel (NEW)**

2017 Condrieu (6/750ml).....	\$280.00.....	Net
2017 Saint-Joseph, Rouge (6/750ml).....	\$160.00.....	Net

**Champet**

2016 Cote-Rotie (Cote Brune)..... (Inquire).....	\$668.00.....	Net
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**Niero**

2015 Condrieu, Les Ravines..... (Limited).....	\$700.00.....	Net
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**Fayolle**

2015 Hermitage Rouge, Dionnieres.....	\$650.00.....	Net
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**Johann Michel**

2016 Cornas.....	\$450.00.....	Net
2016 Cornas, Cuvee Jana 6/750ml..... (Special Order).....	\$380.00.....	Net

**Alain Jaume, (Grand Veneur)**

2015 Ventoux, Les Gelinottes..... (S).....	\$144.00.....	\$129.60
2016 Côtes-Du-Rhône Rouge, Haut de Brun..... (S).....	\$152.00.....	\$136.80
2016 Lirac, Clos de Sixte..... (S).....	\$270.00.....	\$243.00
2016 Lirac, Clos de Sixte Magnums (6/1.5L)..... (S).....	\$268.00.....	Net
2016 Vacqueyras, Grande Garrigue..... (S).....	\$240.00.....	\$216.00
2016 Gigondas, Terrasses de Montmirail..... (S).....	\$304.00.....	Net
2016 Châteauneuf-Du-Pape Rouge, Vieux Terron..... (S).....	\$400.00.....	\$360.00

**Chateau Mazane, (Grand Veneur)**

2015 Vacqueyras, Rouge.....	(S).....	\$270.00.....	Net
2016 Vacqueyras, Rouge.....	(S).....	\$280.00.....	Net

**Château Ségriès**

2018 Tavel Rosé .....	(S).....	\$200.00.....	\$180.00
2016 Côtes-Du-Rhône Rouge.....	(S).....	\$144.00.....	\$129.60
2013 Côtes-Du-Rhône Rouge, Clos de L'Ermitage (6/750ml).....	(S).....	\$146.00.....	\$131.40
2015 Côtes-Du-Rhône Rouge, Clos Jean Alesi (6/750ml) .....	(S).....	\$136.00.....	Net
2014 Lirac Rouge, Cuvée Reservée .....	(S).....	\$200.00.....	\$180.00
2016 Lirac Rouge, Cuvée Reservée .....	(S).....	\$200.00.....	\$180.00
2015 Lirac Rouge, Cuvée Reservée (Magnum)6/1.5L.....	(S).....	\$306.00.....	\$275.40
2015/16 Lirac Rouge, Secret de la Grange (6/750ml) .....	(S).....	\$240.00.....	Net

**Domaine Corne Loup**

2018 Tavel Rosé .....	(S).....	\$180.00.....	\$162.00
2015 Lirac, Rouge (6x750ml).....	(S).....	\$108.00.....	\$97.20

**Clos de Centenaires | Rive Droite (Luc Baudet)**

2016 Côtes-Du-Rhône Blanc, Rive Droite.....	(S).....	\$112.00.....	\$100.80
2016 Côtes-Du-Rhône Rouge, Rive Droite .....	(S).....	\$112.00.....	\$100.80
2017 Costieres de Nimes, Grenache, Clos de Centenaires.....	(S).....	\$196.00.....	\$176.40
2016 Costieres de Nimes, Roussanne, Clos de Centenaires.....	(S).....	\$240.00.....	\$216.00
2016 Costieres de Nimes, Luxe Calme et Volpte, (Petite Verdot/Cab/Merlot) Clos de Cent.....	(S).....	\$196.00.....	\$176.40
2016 Costieres de Nimes, Art, (Cab/Merlot/Grenache) Clos de Centenaires .....	(S).....	\$196.00.....	\$176.40

**Chateau Mourgues du Gres (AWS Direct Import)**

2018 Les Galets Rosé, Costieres de Nimes.....	(spring 2019) (O).....	\$120.00.....	\$108.00
2018 Les Galets Blanc, Costieres de Nimes .....	(spring 2019) (O).....	\$120.00.....	\$108.00
2018 Les Galets Rouge, Costieres de Nimes.....	(spring 2019) (O).....	\$120.00.....	\$108.00
2018 Fleur d'Eglantine Rosé.....	(spring 2019) (O).....	\$128.00.....	\$115.20
2017 Terre d'Argence Blanc .....	(spring 2019) (O).....	\$180.00.....	\$162.00
2017 Terre d'Argence Rouge.....	(spring 2019) (O).....	\$180.00.....	\$162.00

**Domaine Grand Veneur**

2018 Côtes-Du-Rhône Blanc de Viognier.....	(O).....	\$208.00.....	\$187.20
2016/17 Côtes-Du-Rhône Blanc Reserve.....	(O).....	\$144.00.....	\$129.60
2016 Côtes-Du-Rhône Rosé Reserve.....	(O).....	\$160.00.....	\$144.00
2017 Côtes-Du-Rhône Rosé Reserve Magnums (3/1.5L) .....	(O).....	\$96.00.....	\$86.400
2016 Côtes-Du-Rhône Rouge Reserve.....	(O).....	\$152.00.....	\$136.80
2016 Côtes-Du-Rhône Rouge, Les Champavins .....	(O).....	\$200.00.....	\$180.00
2016 Châteauneuf-Du-Pape Blanc, Les Miocène.....	(O).....	\$360.00.....	Net
2016 Châteauneuf-Du-Pape Rouge, Les Miocène .....	(O).....	\$490.00.....	Net
2016 Châteauneuf-Du-Pape Rouge, Les Origines.....	(O).....	\$648.00.....	Net
2016 Châteauneuf-Du-Pape Rouge, Les Origines Magnum (6/1.5L) .....	(O).....	\$620.00.....	Net
2016 Châteauneuf-Du-Pape Rouge, Vieilles Vignes .....	(O).....	\$1150.00.....	Net

**Domaine de la Mordoree**

2018 Côtes-Du-Rhône Rosé, La Dame Rousse.....	(S).....	\$180.00.....	\$162.00
2018 Tavel Rosé, La Dame Rousse .....	(S).....	\$320.00.....	Net
2018 Mordoree Tavel Rosé, La Reine des Bois .....	(S).....	\$380.00.....	Net
2016 Mordoree Côtes-Du-Rhône Rouge, La Dame Rousse.....	(S).....	\$190.00.....	\$171.00
2015 Mordoree Lirac Rouge, La Dame Rousse.....	(S).....	\$240.00.....	\$216.00
2014 Mordoree Lirac Rouge, La Reine des Bois.....	(S).....	\$380.00.....	\$342.00
2015/16 Mordoree Lirac Rouge, La Reine des Bois.....	(S).....	\$380.00.....	\$342.00
2015/16 Mordoree Châteauneuf-Du-Pape Rouge, La Dame Voyageuse (6/750).....	(S).....	\$320.00.....	Net
2014 Mordoree Châteauneuf-Du-Pape Rouge, La Reine des Bois (6/750).....	(S).....	\$452.00.....	Net
2017 Mordoree Châteauneuf-Du-Pape Rouge, La Reine des Bois (6/750).....	(S).....	\$452.00.....	Net
2015 Mordoree Châteauneuf-Du-Pape Rouge, La Reine des Bois Magnum (1/1.5L) .....	(S).....	\$178.00.....	\$160.20

**Charles Thomas**

2018 Côtes-du-Rhône Rosé.....	(O).....	\$112.00.....	\$100.80
2015 Châteauneuf-Du-Pape Rouge.....	(O).....	\$270.00.....	\$243.00

**Clos de Cazeaux**

2016/17 Vacqueyras, 'Tour Sarrasine' .....		\$320.00.....	\$288.00
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**Domaine de la Beliere**

NV Bugey Cerdon, Sparkling Rosé, Jura Mountains, VDQS, (6/750).....		\$120.00.....	\$108.00
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Italy	Case 1	Discounted
<b>Alto Adige</b>		
<b>Gaierhof</b>		
2018 Pinot Grigio .....	\$160.00	\$144.00
<b>Abruzzo</b>		
<b>Borgo Miracoli</b>		
2016 Montepulciano d'Abruzzo .....	\$104.00	\$93.60
<b>Veneto</b>		
<b>Cortanova</b>		
NV Prosecco Spumante (6/750ml) .....	\$82.00	\$73.80
2018 Pinot Grigio .....	\$90.00	\$81.00
<b>Gambellara</b>		
2017/18 I Basalti, Soave .....	\$90.00	\$81.00
<b>Marche</b>		
<b>Bonci</b>		
2016 Verdicchio dei Castelli di Jesi "Viatorre" .....	\$144.00	\$129.60
<b>Illaria Accordini (Formerly Igino)</b>		
2016 Ripasso Valpolicella .....	\$228.00	Net
2015 Amarone Classico .....	\$540.00	\$400.00
<b>Piemonte</b>		
<b>Pierinvaletta</b>		
2013 Barbaresco .....	\$528.00	Net
<b>Le Meridiana</b>		
2017 Barbera Rose 'Le Quattro Terre' .....	\$160.00	\$144.00
2016 Barbera Rose 'Le Quattro Terre' .....	\$168.00	\$151.20
2016 Barbera, Bricco Sereno Superiore .....	\$300.00	Net
<b>La Zerba</b>		
2015 Gavi .....	\$200.00	\$180.00
<b>Alesandro Rivetto</b>		
2013 Barolo Cru Lazzarito (6/750) .....	\$360.00	Net
<b>Toso</b>		
NV Vermouth di Torino, Extra Dry (6/1.0 L) .....	\$80.00	Net

Italy	Case 1	Discounted
<b>Piemonte</b>		
<b>Andrea Rinaldi</b>		
2014 <b>Barbera d'Asti</b> , La Bricca .....	\$140.00.....	\$126.00
NV <b>Moscato d'Asti, PINK!</b> .....	\$182.00.....	\$163.80
 <b>Pierinveletta</b>		
2013 <b>Barbaresco</b> .....	\$528.00.....	Net
 <b>Gagliasso</b>		
2013 <b>Barolo</b> , Rocche dell Annunziata .....	\$500.00.....	Net
2013 <b>Barolo</b> , Torriglione .....	\$500.00.....	Net
<b>Friuli</b>		
<b>Giorgio Z</b>		
2018 Pinot Grigio.....	\$144.00.....	\$129.60
<b>Campania</b>		
<b>Montesole</b>		
2017 <b>Falanghina</b> Del Sannio .....	\$160.00.....	\$144.00
 <b>Alfonso Rotolo</b>		
2017 <b>Fiano</b> Paestum "San Matteo" .....	\$216.00.....	Net
<b>Emilia-Romagna</b>		
<b>Bruscus</b>		
2016 <b>Lambrusco</b> , Amabile, San Valentino .....	\$144.00.....	\$129.60
<b>Toscana</b>		
<b>Castello Poggiarello</b>		
2012 Collerosso, Cabernet Franc/Merlot .....	(Organic).....	\$200.00..... \$180.00
2012 Montebruno, Cabernet Sauvignon .....	(Organic).....	\$240.00..... \$216.00
2013 Montechiaro, Cabernet Franc .....	(Organic).....	\$296.00..... \$266.40
 <b>Collemattoni</b>		
2012 Brunello di Montalcino Riserva.....	\$460.00.....	Net
 <b>Codirosso</b>		
2017 <b>Chianti</b> .....	\$112.00.....	\$100.80
 <b>Busi</b>		
2015 <b>Chianti</b> Rufina .....	\$138.00.....	\$124.20

Italy	Case 1	Discounted
<b>Vitanza</b>		
2014 Chianti Colli Senesi .....	\$140.00.....	\$126.00
2009 Brunello di Montalcino Firma .....	\$496.00.....	Net
<b>Puglia</b>		
<b>Tenuta Curezza</b>		
2016 Rosso Selento "Prine" (Primativo-Negroamaro) .....	\$132.00.....	\$118.80
<b>Cortenova</b>		
2015 Sangiovese.....	\$100.00.....	\$90.00
<b>Meridia</b>		
2017 Primativo.....	\$108.00.....	\$97.20
<b>Sardegna &amp; Sicily</b>		
<b>Prendas</b>		
2017 Vermentino di Sardegna .....	\$148.00.....	\$133.20
<b>Resonata</b>		
2017 Nero d'Avola, Sicily.....	\$90.00.....	\$81.00
<b>Spain</b>		
<b>Vermouth</b>		
<b>Cherubino Valsangiacomo</b>		
NV Vittore, White Vermouth (6x750ml) .....	\$80.00.....	\$72.00
NV Vittore, Red Vermouth (6x750ml) .....	\$80.00.....	\$72.00
<b>Rioja</b>		
<b>Burgo Viejo/Palacio del Burgo</b>		
2015 Palacio del Burgo Rioja, Tinto.....	\$120.00.....	\$108.00
2016 Burgo Viejo Rioja, Crianza.....	\$122.00.....	\$109.80
2017 Burgo Viejo Rioja, Graciano .....	(O).....	\$129.60
2014 Palacio del Burgo Rioja Reserva .....	\$188.00.....	\$169.20
<b>Lealtanza (AWS Direct Import)</b>		
2018 Rioja Blanco (100% Sauvignon Blanc).....	\$120.00.....	\$108.00
2016 Rioja 'Capitoso' .....	\$104.00.....	\$93.60
2016 Rioja Crianza .....	\$128.00.....	\$115.20
2014 Rioja Reserva .....	(Winter 2019).....	\$180.00
2010 Rioja Gran Reserva.....	\$240.00.....	\$216.00
2011 Rioja Club Lelatanza Reserva (6x750ml) .....	\$260.00.....	Net
2010 Rioja 'Sorolla' Artist Series (3x750ml) .....	\$152.00.....	Net

Spain	Case 1	Discounted
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**Luis Cañas**

2017/18 Rioja Blanco .....	\$154.00.....	\$138.60
2015 Rioja Crianza .....	\$180.00.....	\$162.00
2013 Rioja Reserva .....	\$240.00.....	Net
2014 Rioja Reserva 'Seleccion de la Familia' (6/750ml)..... (Special Order).....	\$168.00.....	Net
2013 Rioja Gran Reserva (6/750) .....	\$196.00.....	Net

**Vinsacro**

2012 Rioja (6/750ml) .....	\$112.00.....	\$100.80
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**Montebueno**

2016 Rioja.....	\$104.00.....	\$93.60
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**Terra Alta**

**Winery Focus- Edetaria, Terra Alta, Spain (AWS Direct Import)**

2018 Via Terra Garnatxa Rosat.....	\$128.00.....	\$115.20
2018 Via Terra Garnatxa Blanca.....	\$128.00.....	\$115.20
2018 Via Terra Garnatxa Negra .....	\$128.00.....	\$115.20
2017/18 Via Edetana Blanca (Garnatxa Blanca/Viognier) .....	\$160.00.....	\$144.00
2016 Via Edetana Negra (Garnatxa/Syrah/Carignane) .....	\$180.00.....	\$162.00
2017 Seleccio, Vinyes Velles, Garnatxa Blanca.....	\$260.00.....	\$234.00
2014/16 Seleccio, Vinyes Velles, Garnatxa Negra.....	\$300.00.....	\$268.00
2016 Finca Terrenal, Garnatxa Blanca.....	\$400.00.....	Net
2016 Finca Le Personal, Garnatxa Peluda.....	\$400.00.....	Net

**Priorat**

**I Tant (AWS Direct Import)**

2017 Que Si, Garnatxa   Samso.....	\$192.00.....	\$172.80
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**Ribera Del Duero & Arlanza**

**Arzuaga (AWS Direct Import)**

2017 Chardonnay, Fan D'Oro, Ribera del Duero.....	\$160.00.....	\$144.00
2018 Tempranillo Rosae, Ribera del Duero (6/750ml).....	\$88.00.....	\$79.20
2018 La Planta, Ribera del Duero .....	\$128.00.....	\$115.20
2015 Crianza, Ribera del Duero .....	\$260.00.....	\$234.00
2015 Crianza, Ribera del Duero (24/375ml) .....	\$300.00.....	\$270.00
2012 Reserva, Ribera del Duero (6/750ml) .....	\$356.00.....	Net
2011 Reserva Especial, Ribera del Duero (6/750ml) .....	\$240.00.....	\$216.00
2014 Amaya Coleccion, Ribera del Duero (6/750ml) .....	\$400.00.....	Net
2011 Gran Reserva, Ribera del Duero (6/750ml) .....	\$500.00.....	Net

Spain	Case 1	Discounted
<b>Pago de Carraovejas</b>		
2015 <b>Ribera del Duero</b> (6/750ml) .....	\$240.00.....	Net
<b>Rubus</b>		
2013 Old Vines <b>Tempranillo</b> .....	\$114.00.....	\$102.60
<b>Toro</b>		
<b>Finca Sobreño</b>		
2014 Crianza, <b>Toro</b> .....	\$188.00.....	\$169.20
2010 Selección Especial, <b>Toro</b> (6/750ml) .....	\$168.00.....	\$151.20
2014 Ildefonso, <b>Toro</b> (6/750ml).....	\$224.00.....	Net
<b>Rueda</b>		
<b>Palacio de Bornos</b>		
2017 <b>Verdejo</b> , Rueda .....	\$146.00.....	\$131.40
<b>La Mancha</b>		
<b>Pago Florentino (By Arzuaga) (AWS Direct Import)</b>		
2015/16 <b>Cencibel</b> (Tempranillo), La Mancha (Vino de Pago).....	\$180.00.....	\$162.00
<b>Finca del Castillo</b>		
2017 <b>Tempranillo</b> , La Mancha.....	\$88.00.....	\$79.20
<b>El Cortijillo</b>		
2017 <b>Tempranillo</b> , La Mancha.....	\$96.00.....	\$86.40
<b>Calatayud</b>		
<b>Tres Ojos</b>		
2016 <b>Garnacha</b> , Calatayud .....	\$100.00.....	\$90.00
<b>Rias Baixas, Ribeiro</b>		
<b>Palacio de Fefiñanes</b>		
2018 <b>Albariño</b> , Rias Baixas, Cambados .....	(Magnums available- Inquire).....	\$268.00..... Net
<b>Valmiñor</b>		
2017 <b>Albariño</b> , Rias Baixas, O Rosal .....	\$168.00.....	\$151.20
2015 Minius, <b>Godello</b> , Monterrei .....	(6/750ml).....	\$96.00.....\$86.40
<b>Txakolina</b>		
<b>Senorio de Otxaran (AWS Direct Import)</b>		
2017 <b>Bizkaiko</b> Txakolina.....	\$200.00.....	\$180.00
<b>Alleme</b>		
2017/18 <b>Gertariako</b> Txakolina.....	\$180.00.....	\$162.00

<b>Spain</b>	<b>Case 1</b>	<b>Discounted</b>
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**Sherry**

**Leyenda**

NV <b>Fino</b> , Jerez (6/750ml) .....	\$72.00.....	\$64.80
NV <b>Oloroso</b> , Jerez (6/750ml) .....	\$72.00.....	\$64.80
NV <b>Cream</b> , Jerez (6/750ml).....	\$72.00.....	\$64.80

**Portugal**

**Cabo da Roca (AWS Direct Import)**

NV <b>Vinho Verde</b> .....	\$88.00.....	\$79.20
2015 <b>Douro White</b> .....	\$96.00.....	\$86.40

**Encostas do Lima**

2018 <b>Vinho Verde</b> .....	\$104.00.....	\$93.60
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**Reguengo de Malgaco**

2017 <b>Alvarino</b> , Vinho Verde (6/750ml).....	\$108.00.....	\$97.20
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**Romariz**

NV <b>Reserva Latina Port (Tawny)</b> (6/750ml) .....	\$120.00.....	\$108.00
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**Austria / Germany**

**Case 1                      Discounted**

**Petra Unger (AWS Direct Import)**

2018 <b>Grüner Veltliner</b> , 'Q' Kremstal.....	\$120.00.....	\$108.00
2017 <b>Grüner Veltliner</b> , Gottschelle, Kremstal .....	\$180.00.....	\$162.00
2017 <b>Zweigelt</b> , Landwid, Kremstal .....	\$152.00.....	\$136.80

**Hugl**

2018 <b>Grüner Veltliner</b> , Ketzelsdorf-Poysdorf (12/1L).....	\$136.00.....	\$122.40
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**Weinkeller Erbach**

2016 <b>Riesling</b> Rheingau (12/1L).....	\$136.00.....	\$122.40
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**Gessinger**

2016 <b>Riesling Kabinett</b> , Zeltliner Scholssberg, Mosel .....	\$172.00.....	\$154.80
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**Bastgen**

2013 <b>Riesling</b> Riesling Kabinett, Kestener Paulinshofberg, Mosel .....	\$172.00.....	\$154.80
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Chile	Case 1	Discounted
<b>Viña Siegel</b>		
2016 Cabernet Sauvignon Reserve Uber Cuvee, Colchagua Valley .....	\$112.00.....	\$100.80
<b>Rubus</b>		
2016 Chardonnay, Colchagua Valley .....	\$120.00.....	\$108.00
<b>Argentina</b>		
<b>Chakana Estate</b>		
2017 Ayni Malbec, Paraje Altamira, Mendoza (6/750ml) .....	\$144.00.....	\$129.60
2015/17 Ayni Malbec, Vino de Parcela "Gravas" Paraje Altamira, Mendoza (6/750ml) .....	\$180.00.....	\$162.00
NV Ayni Sparkling Rose, "Traditional Method" Paraje Altamira, Mendoza (6/750ml) .....	\$128.00.....	Net
2017 Chakana Chardonnay, Mendoza (6/750ml) .....	\$96.00.....	\$86.40
2018 Chakana Torrontes, Uco Valley, Mendoza .....	\$108.00.....	\$97.20
2017 Chakana Malbec, Mendoza (6/750ml) .....	\$108.00.....	\$97.20
2016 Chakana Red Blend, Mendoza (6/750ml) .....	\$108.00.....	\$97.20
2016 Maipe, Cabernet Sauvignon Reserve, Mendoza .....	\$154.00.....	\$138.60
2015 Maipe, Bonarda, Old Vine Reserve, Mendoza.....	\$154.00.....	\$138.60
2018 Maipe, Malbec, Mendoza.....	\$108.00.....	\$97.20
2017 Maipe, Malbec, Mendoza BIB (4/ 3L).....	\$112.00.....	\$100.80
2017/18 Maipe, Malbec, Reserve, Mendoza.....	\$154.00.....	\$138.60
2019 Maipe, Torrontes, Salta.....	\$112.00.....	\$100.80
2018 Nuna, Malbec, Organic, Mendoza..... (O)	\$128.00.....	\$115.20
2018 Nuna, Tetrada, Organic, Mendoza..... (O)	\$128.00.....	\$115.20
<b>Avatar</b>		
2017 Malbec, Mendoza .....	\$128.00.....	\$115.20
<b>Rubus</b>		
2014 Icono Malbec, Mendoza (6/750ml) .....	\$108.00.....	\$97.20

**South Africa****Case 1****Discounted****Lismore**

2017 <b>Sauvignon Blanc</b> , Greyton (6/750 ml).....	(S).....	\$156.00.....	Net
2017 <b>Chardonnay Reserve</b> , Greyton (6/750 ml).....	(S).....	\$268.00.....	Net
2017 <b>Viognier "Age of Grace"</b> , Greyton (6/750 ml).....	(S).....	\$156.00.....	Net
2016 <b>Syrah</b> , Greyton (6/750 ml).....	(S).....	\$260.00.....	Net

**Keermont**

2016 Keermont <b>White Blend, "Terrasse"</b> Stellenbosch (6/750ml).....	(S).....	\$128.00.....	Net
2015 Keermont <b>Cabernet Sauvignon</b> , Stellenbosch (6/750ml).....	(S).....	\$180.00.....	Net
2016 Keermont <b>Merlot</b> , Stellenbosch (6/750ml).....	(S).....	\$180.00.....	Net
2014 Keermont <b>Syrah</b> , Stellenbosch (6/750ml).....	(S).....	\$180.00.....	Net

**Riebeeck**

2017/18 <b>Cape Rosé, (Pinotage)</b> Swartland .....	(S).....	\$104.00.....	\$93.60
2016 <b>Sauvignon Blanc</b> , Swartland.....	(S).....	\$104.00.....	\$93.60
2016 <b>Chardonnay</b> , Swartland.....	(S).....	\$104.00.....	\$93.60
2017 <b>Pinotage</b> , Swartland .....	(S).....	\$104.00.....	\$93.60

**Solms Delta**

2014 <b>Shiraz</b> , Western Cape (6/750 ml).....		\$68.00.....	\$61.20
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**The Royal**

2018 <b>Chenin Blanc</b> , Old Vines Steen, Swartland.....	(S).....	\$96.00.....	\$86.40
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**New Zealand****Kennedy Point**

2017/18 <b>Sauvignon Blanc</b> , Marlborough .....		\$200.00.....	\$180.00
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## AUTHENTIC WINE SELECTIONS CREDIT APPLICATION

### I. General Information

Account Name		Sales Representative	
Legal Name			
Shipping Address			
City		State	Zip
Telephone	Fax	Email	

### II. Billing Information

Billing Address			
City		State	Zip
Billing Contact		Billing Contact #	
Billing Fax:		Billing email:	
Delivery Hours (4hr Window) Days:	Start time:	End Time:	Special Instructions:

### II. Business Information

Type of business: <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation			
Date Opened:			
List of principal officers and/or owners (Corporation) or partners or owners (Partnership)			
ABC License #	Business Resale Permit #	Tax I.D. #	Dun & Bradstreet #

### III. Bank Information

Name	Address	Account #	Rep.
1			
2			

### IV. Credit References

Name	Address	Account #	Rep.
1			
2			
3			

#### TERMS AND CONDITIONS

**Compliance with ABC Regulations:** The Application shall be conducted in accordance with the rules and regulations of the State of California's Alcoholic Beverage Control Commission ("ABC"). This includes, but is not limited to, all invoices being payable and due in full thirty (30) days from date of delivery. The ABC requires Seller to place any account with an outstanding balance of more than thirty (30) days on a C.O.D. basis, and charge interest of 1.5% per month (18% per annum) on any and all balances greater than forty-two (42) days overdue, and again each thirty (30) days thereafter. **Termination of Account:** In the event of (i) the cessation of business, bankruptcy or insolvency of Purchaser, or a material adverse change in Purchaser's business or financial condition; or (ii) if all or a majority of the assets or stock of Agent is sold or if there is otherwise a change of "control" as such term is defined under the Securities Act of 1933, as amended, and the regulations promulgated thereunder, then all amounts are due and payable in full immediately and any unsold stocks that have not been paid in full by Purchaser's account shall be returned to Seller immediately. **Collection:** Seller reserves the right to limit Purchaser's credit limit and in the event that Purchaser is turned over to an attorney or other agency (including the Courts of the State of California) for collection, Purchaser hereby agrees to pay any and all reasonable costs incurred by Seller in connection with such collection.

**Authorized Agent:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Please return to your Sales Representative or fax directly to Authentic Wine Selections. 510.336.6633**



## EDETÀRIA, TERRA ALTA, SPAIN



EDETÀRIA PRODUCES AUTHENTIC WINES WITH INDIGENOUS GRAPES, SEARCHING THE PUREST SOIL EXPRESSION, AND RESTORING OLD VINES. WINE BELONGS TO A LAND AND ITS MAIN AIM IS DISPLAYING THE EXPRESSION OF SOIL, CLIMATE AND A WAY OF BEING. THUS EDETÀRIA IS FULLY COMMITTED TO RESPECT NATURE AND SUSTAINABLE PRACTICES IN SEARCH OF TERRA ALTA AUTHENTICITY. EDETÀRIA ONLY PRODUCES WINE FROM ITS OWN ESTATE VINEYARDS. THEIR 60 HECTARE ALLOW THEM TOTAL CONTROL OVER THE WINEMAKING PROCESS FROM VINE TO BOTTLE. A SIGNIFICANT PART OF THEIR VINEYARDS ARE OVER 60 YEARS OLD, AND THE REST ARE BETWEEN 25 AND 40 YEARS OLD. WITH ONE OF THE BEST VITICULTURAL TEAMS IN THE REGION, THEY SEEK TO ACHIEVE LOW YIELDS AND HIGH QUALITY. EACH VINEYARD ADDING UP ITS OWN PERSONALITY.

EDETÀRIA'S VINEYARDS ARE PLANTED IN FIVE DIFFERENT TERROIRS, AND INCLUDE RED AND WHITE GARNATXA, GARNATXA PELUDA, VIOGNIER, SYRAH AND SAMSO

"PANAL" FOSSILIZED SAND DUNES SOILS FROM QUATERNARY PERIOD.

"TAPÀS" SILTY SOILS WITH CLAY MATERIALS.

"TAPÀS BLANC" SHALLOW SOILS WITH MARL CARBONATED FRAGMENTS.

"CÒDOLS" OLD RIVER BED WITH SURFACE PEBBLES.

"VALL" FERTILE, LIME, DEEP SOILS.

INTERACTION BETWEEN DIFFERENT GRAPE VARIETIES WITH EACH SOIL TYPE GIVES BIRTH TO DIFFERENT GRAPES, EACH WITH ITS OWN IDENTITY. HERE LIES EDETÀRIA'S UNIQUENESS, THEIR OWN NATURE.

MOST OF THEIR GRAPES ARE INDIGENOUS. THANKS TO THEIR EXPERTISE, THEY ARE ABLE TO KNOW THE BEST CONDITIONS FOR EVERY GRAPE. EACH VINEYARD HOLDS A UNIQUE PERSONALITY, MAINLY DUE TO SOIL TYPE, LOCATION AND SUN ORIENTATION. EDETÀRIA IS CCPAE CERTIFIED: SUSTAINABLE AND ORGANIC PRACTICES ARE USED IN THE VINEYARDS, SOLAR ENERGY IN THE CELLAR.

EDETÀRIA WINES ARE PURE AND FRESH WITH A SALINE MINERALITY. IMPECCABLE BALANCE AND FINE TEXTURE. EDETÀRIA IS SIMPLY PUT, THE BENCHMARK PRODUCER OF TERRA ALTA.



## QUINTET CELLARS

QUINTET WAS FOUNDED IN 2012 TO INSPIRE AND PRODUCE GREAT WINE. IN ORDER TO ACHIEVE THIS THEY SOURCE FRUIT FROM THE RIBBON RIDGE SUB-AVA OF WILLAMETTE VALLEY, AND YAMHILL CARLTON. THEIR MANTRA, "GREAT PINOT STARTS WITH THE VINEYARD."

THE QUINTET CREST REPRESENTS THE BATTLE FOR WINEMAKING BALANCE.

QUINTET CELLARS STAKES ITS AWARD-WINNING WINES ON PREMIUM VINEYARD MANAGEMENT THAT IS COMMITTED TO PRODUCE EXCEPTIONAL FRUIT. CONSULTING WINEMAKER ANTHONY KING CRAFTS WINES THAT ARE POLISHED AND EXPRESSIVE WITH DEPTH AND BALANCE.

ANTHONY LEFT CALIFORNIA AND CAME TO OREGON AS THE WINEMAKER FOR LEMELSON VINEYARDS. AFTER EIGHT YEARS WITH LEMELSON HE BEGAN A WINERY AND VINEYARD CONSULTING BUSINESS THAT HE ENJOYS TODAY. HE SERVES AS CONSULTING WINEMAKER FOR QUINTET CELLARS, AND GENERAL MANAGER OF THE CARLTON WINEMAKERS STUDIO. IN THE RECENT PAST, HE HAS SERVED ON THE BOARD OF THE WILLAMETTE VALLEY WINERIES ASSOCIATION AND THE INTERNATIONAL PINOT NOIR CELEBRATION.

## ACCOLADE FROM THE WINE ENTHUSIAST:

2015 "LICHTENWALTER VINEYARDS" RIBBON RIDGE VINEYARD PINOT NOIR

93 points, Editor's Choice Wine Enthusiast

"This wine offers blackberry and black cherry flavors with notes of smoke, earth and seashell. Eighteen months aging in 30% new French oak barrels adds sandalwood and chocolate scents to the mix." —P.G.

