

# Authentic Wine selections

TWO HEMISPHERES, FIVE CONTINENTS, TWELVE COUNTRIES, THREE STATES

NOW PROUDLY REPRESENTING ARZUAGA



BODEGAS ARZUAGA-NAVARRO IS LOCATED IN QUINTANILLA DE ONÉSIMO (VALLADOLID), THE MOST WESTERLY TOWN IN RIBERA DEL DUERO, AN AREA KNOWN AS THE 'GOLDEN MILE' DUE ITS PRIME TERROIR. IT IS ALSO WHERE VEGA SICILIA (CONTIGUOUS NEIGHBOR TO THE EAST) AND PINGUS ARE SITUATED. MOST ARZUAGA VINES ARE LOCATED IN THEIR 1500 HECTARE LA PLANTA ESTATE (ONLY 150 HECTARES PLANTED).

WILD FLORA AND FAUNA OF THE REGION CAN BE FOUND AT LA PLANTA, FULL OF PINES, OAKS AND JUNIPERS, WHICH COEXIST WITH WILD BOARS, DEER AND MOUFLONS. THIS CONFIRMS THE UNQUESTIONABLE LOVE THE ARZUAGA FAMILY FEELS FOR THE WORLD OF NATURE.

LA PLANTA IS UNQUESTIONABLY A PRIVILEGED LOCATION. AT AROUND 950M ALTITUDE, THIS IS ONE OF THE HIGHEST ESTATES IN RIBERA DEL DUERO, A VERY IMPORTANT FACTOR FOR SUCH A DRY REGION, ALLOWING THEM TO PRESERVE ACIDITY. LA PLANTA IS SITUATED 7 KM FROM THE WINERY WHERE THE DIURNAL SHIFT IS GREATER THAN OTHER AREAS, ALLOWING THEM A SLOWER AND BETTER RIPENESS RESULTING IN HEALTHY GRAPES FULL OF AROMAS, ACIDITY AND ELEGANT TANNINS.

ARZUAGA WINES ARE CHARACTERIZED BY THE ELEGANCE, BALANCE AND FINESSE OF THE GREAT CLASSICS OF RIBERA DEL DUERO.

Now Proudly Representing PETER FRANUS



PETER FRANUS HAS BEEN MAKING WINE IN NAPA VALLEY FOR MORE THAN 30 YEARS. HE IS A RESPECTED AND ACCLAIMED NAPA VETERAN WHO ENJOYS LONG STANDING RELATIONSHIPS WITH SOME OF THE VALLEY'S TOP GROWERS.

PETER'S FIRST GOAL IS TO MAKE WINES THAT ARE DELICIOUS. HE RELIES ON INTUITION, EXPERIENCE AND A MINIMALIST APPROACH TO WINEMAKING, AND HE BELIEVES THAT THE MORE YOU MANIPULATE AND HOVER OVER A WINE, THE MORE YOU'LL LOSE ITS UNIQUE PERSONALITY AND CHARACTER.

HE'S GUIDED BY HIS LOVE OF THE VINEYARDS HE WORKS WITH AND OF WINES THAT HAVE RICHNESS, COMPLEXITY, HARMONY, AND MOST OF ALL THAT INVITE YOU BACK TO DISCOVER SOMETHING NEW WITH EACH TASTE.

## Authentic Wine Selections

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#### Terms

Net 30: 5% discount on 3 cases / 10% on 5 cases mix and match. 3 cases or \$300 minimum for free delivery.  
Net items build for the discount. Automatic 10% off (Case 1 price) on stand-alone 3 cs drops of any discountable item.

All wines are packed 12/750ml except where noted. \*No broken cases, unless otherwise noted.

Some producers ship their wines independently and are so noted, these items do not sort with any other items.

We reserve the right to correct pricing, vintage or case pack updates.

Cut-off for next day delivery: 3:00pm for Southern California / 3:30pm for Northern California

\*\*\*Key: (B) Biodynamic | (O) Organic | (S) Sustainable\*\*\*

**Broken Master Carton Shipping Charge for Stölzle Glassware: \$15 per box, no matter the quantity. Master Cartons (48 units) Ship Free**



Request a catalog from your sales representative

## California

## Case 1

## Discounted

## Napa Valley (and beyond)

**Acumen (Winemaker Henrik Poulsen) (NEW)**

2016 Sauvignon Blanc, 'Mountainside' Napa Valley .....	\$260.00.....	Net
2014 Red Wine, 'Mountainside' Napa Valley.....	\$380.00.....	Net
2014 Cabernet Sauvignon, 'Mountainside' Napa Valley (6/750ml) .....	\$270.00.....	Net
2013 Cabernet Sauvignon, 'Peak' Atlas Peak, Napa Valley (3/750ml) .....	\$300.00.....	Net

**Ancien (Winemaker Ken Bernards)**

2016 Pinot Gris, Sangiacomo Vineyard, Carneros.....	\$224.00.....	Net
2014 Chardonnay, Carneros.....	\$288.00.....	Net
2014 Pinot Noir, Carneros .....	\$300.00.....	Net
2015 Pinot Noir, Mink Vineyard, Coombsville.....	\$416.00.....	Net
2014 Pinot Noir, Jouissance, Russain River .....	\$384.00.....	Net
2014 Pinot Noir, Red Dog Vineyard, Sonoma Mountain .....	\$396.00.....	Net
2014 Pinot Noir, Fiddlestix Vineyard, Santa Rita Hills.....	\$408.00.....	Net
2014 Pinot Noir, Shea Vineyard, Willamette Valley, OR.....	\$464.00.....	Net

**Coquerel Family Estate (Winemaker Christine Barbe)**

2015 Verdelho, Napa Valley .....	(Limited).....	\$172.00.....	\$154.80
2016 'Le Petit Coquerel' Sauvignon Blanc, Napa Valley .....		\$172.00.....	\$154.80
2013 Chardonnay, Napa Valley .....		\$256.00.....	Net
2012 Petite Sirah, Napa Valley.....		\$312.00.....	Net
2014 Tempranillo, Napa Valley.....	(Limited).....	\$336.00.....	Net
2015 Cabernet Franc, Napa Valley.....	(Limited).....	\$336.00.....	Net
2015 Cabernet Sauvignon, Napa Valley .....	SOLD OUT.....	\$378.00.....	Net
2012 'La Douce Revance' Late Harvest Sauvignon Blanc, Napa Valley (12/375).....	(Limited).....	\$294.00.....	Net

**Cresta Velia (Winemaker John Giannini)**

2014 Cabernet Sauvignon, Howell Mountain, Napa Valley .....	(Limited).....	\$680.00.....	Net
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**Harris Estate (Winemaker Thomas Rivers Brown)**

2012 Cabernet Sauvignon, 'Indulgence', Napa Valley .....	SOLD OUT.....	\$800.00.....	Net
2012 Cabernet Sauvignon, Lakeview Vineyard, Napa Valley .....		\$1120.00.....	Net
2012 Cabernet Sauvignon, Lakeview Vineyard, Napa Valley (6/1.5ml) .....	Special Order.....	\$1200.00.....	Net
2012 Cabernet Sauvignon, Jake's Creek Vineyard, Napa Valley .....		\$1120.00.....	Net
2012 Cabernet Sauvignon, Jake's Creek Vineyard, Napa Valley (6/1.5ml) .....	Special Order.....	\$1200.00.....	Net
2012 Cabernet Sauvignon, Treva's Vineyard, Napa Valley.....		\$1280.00.....	Net
2012 Cabernet Sauvignon, Treva's Vineyard, Napa Valley (6/1.5ml) .....	Special Order.....	\$1300.00.....	Net



California	Napa Valley (and beyond)	Case 1	Discounted
<b>Hoopes, Hoopla &amp; Liparita (Winemaker Anne Vawter)</b>			
2015 Hoopla <b>Chardonnay</b> , Yountville, Napa Valley .....		\$180.00..... 3 case	\$144.00
2016 Hoopla <b>Rose</b> , Napa Valley .....		\$180.00..... 3 case	\$144.00
2014 Hoopla <b>Cabernet Sauvignon</b> , CA,.....		\$144.00..... 3 case	\$120.00
2014 Hoopla <b>Red Blend</b> , "The Mutt", Napa Valley .....		\$180.00..... 3 case	\$144.00
2013 Liparita <b>Cabernet Sauvignon</b> , Yountville, Napa Valley .....		\$480.00.....	Net
2014 Hoopes <b>Cabernet Sauvignon</b> , Napa Valley .....		\$400.00.....	Net
2013 Hoopes <b>Cabernet Sauvignon</b> , Oakville, Napa Valley .....		\$600.00.....	Net
<b>Lagier-Meredith Vineyard (Winemaker Steve Lagier)</b>			
2014 <b>Syrah</b> , Mt. Veeder, Napa Valley.....		\$408.00.....	Net
2014 <b>Tribidrag</b> , Mt. Veeder, Napa Valley.....		\$384.00.....	Net
2014 <b>Malbec</b> , Mt. Veeder, Napa Valley.....		\$384.00.....	Net
2014 <b>Mondeuse</b> , Mt. Veeder, Napa Valley .....		\$380.00.....	Net
2016 <b>Rose</b> , Mt. Veeder, Napa Valley.....		\$240.00.....	Net
<b>Peter Franus Wines (Winemaker Peter Franus) (NEW)</b>			
2016 <b>Albarino</b> , Napa Valley .....		\$228.00.....	\$205.20
2017 <b>Sauvignon Blanc</b> Napa Valley .....		\$212.00.....	\$190.80
2016 <b>Merlot</b> , Napa Valley .....		\$336.00.....	\$302.40
2014 <b>Cabernet Sauvignon</b> Napa Valley .....		\$420.00.....	\$378.00
2014 <b>Zinfandel, Brandlin Vineyard</b> Napa Valley.....		\$340.00.....	\$306.00
2014 <b>Zinfandel, Red Hills Lake County</b> .....		\$220.00.....	\$198.00
*Peter Franus' Red Bordeaux Blend 2014 available by request. Please ask your sales representative			
<b>Richard Perry (Winemaker Ken Bernards)</b>			
2012 <b>Syrah</b> , Coombsville, Napa Valley.....		\$380.00.....	Net
2014 <b>Cabernet Sauvignon</b> , Coombsville, Napa Valley .....		\$530.00.....	Net
<b>Sciandri Family Vineyards (Winemaker Don Baker)</b>			
2013 Coombsville <b>Cuvee</b> , Napa Valley.....		\$360.00.....	Net
2012 <b>Cabernet Sauvignon</b> , Coombsville, Napa Valley .....		\$464.00.....	Net
<b>Wing Canyon Vineyard (Winemaker Bill Jenkins)</b>			
2014 <b>Chardonnay</b> , Mt. Veeder, Napa Valley .....	SOLD OUT .....	\$480.00.....	Net
2012 <b>Cabernet Sauvignon</b> , Mt. Veeder, Napa Valley.....		\$400.00.....	Net
2013 ' <b>Lolita</b> ' <b>Merlot</b> , Mt. Veeder, Napa Valley .....		\$268.00..... 2 cs @	\$252.00
<b>Rubus (Created by Fran Kysela)</b>			
2015 <b>Cabernet Sauvignon</b> , Napa Valley .....		\$240.00.....	Net

## California

## Case 1

## Discounted

## Sonoma &amp; Lake County (and beyond)

**Kinsella Estates (Winemaker Thomas Rivers Brown)**

2014 <b>Cabernet Sauvignon</b> , Spencer Vineyard, Dry Creek Valley (6/750ml)..... (0).....	\$380.00.....	Net
2014 <b>Cabernet Sauvignon</b> , Jersey Boys Vineyard, Dry Creek Valley (6/750ml)..... (0).....	\$500.00.....	Net
2014 <b>Cabernet Sauvignon</b> , Heirloom Vineyard, Dry Creek Valley (6/750ml)..... (0).....	\$500.00.....	Net
2014 <b>Zinfandel</b> , Spencer Vineyard, Dry Creek Valley..... (0).....	\$420.00.....	Net

**Bruce Patch Wines (Winemaker Bruce Patch)**

2015 <b>Zinfandel</b> , Sonoma County.....	SOLD OUT.....	\$128.00.....	\$115.20
2014 <b>Zinfandel</b> , Harris Kratka Vineyard, Alexander Valley.....		\$252.00.....	Net
2013 <b>Zinfandel</b> , Carreras Ranch, Old Vines, Dry Creek Valley.....		\$312.00.....	Net
2013 <b>Primitivo</b> , Rose Vineyard, Sonoma Valley.....		\$268.00.....	Net

**Bennett Valley Cellars (Winemaker Toni Stockhausen)**

2014 BIN 5757, <b>Chardonnay</b> , Sonoma County.....		\$168.00.....	\$151.20
2016 BIN 6410, <b>Pinot Noir</b> , Sonoma County.....		\$180.00.....	\$162.00
2014 Estate <b>Chardonnay</b> , Bennett Valley, Sonoma.....		\$240.00.....	Net
2013 Estate <b>Pinot Noir</b> , Bennett Valley Sonoma.....		\$300.00.....	Net

**Solitude (Winemaker Richard Litsch)**

2014 <b>Chardonnay</b> , Carneros (Sangiaco Vineyard).....		\$240.00.....	3 cs@ \$216.00
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## Amador, Lodi and 'California' AVA

**Jeff Runquist Wines (Winemaker Jeff Runquist)**

2016 <b>Muscat Canelli</b> , California.....		\$180.00.....	\$162.00
2015 "1448" Proprietary <b>Red Blend</b> , California.....		\$144.00.....	\$129.60
2015 "1448" Proprietary <b>Red Blend</b> , California.....	<b>20 Liter Keg</b> .....	\$260.00.....	Net
2015 <b>Petite Sirah</b> , Enver Salman Vineyard, Clarksburg.....		\$240.00.....	\$216.00
2015 <b>Zinfandel</b> , Massoni Ranch, Amador County.....		\$208.00.....	\$187.20
2016 <b>Barbera</b> , Amador County.....		\$208.00.....	\$187.20
2016 <b>Barbera</b> , Dick Cooper Vineyard, Amador County.....		\$260.00.....	Net
2015 <b>Primitivo</b> , Nostro Vino Vineyard, Amador County.....	SOLD OUT.....	\$236.00.....	Net
2015 <b>Petit Verdot</b> , Stanislaus County.....		\$234.00.....	\$210.60
2016 <b>Cabernet Franc</b> , Enver Salman Vineyard, Clarksburg.....		\$220.00.....	Net
2016 <b>Syrah</b> , Paso Robles.....	SOLD OUT.....	\$236.00.....	Net
2016 <b>Grenache</b> , SilvaSpoons Vineyard, Alta Mesa, Lodi.....		\$228.00.....	\$205.20
2012 <b>Carignane</b> , River Oaks Ranch, Lodi.....		\$240.00.....	Net
2015 <b>Sangiovese</b> , Pioneer Hill, Amador County.....		\$240.00.....	Net
2016 <b>Viognier</b> , River Junction, Amador County.....		\$220.00.....	\$198.00

California	Amador, Lodi and 'California' AVA	Case 1	Discounted
<b>Oak Farm Vineyards (Winemaker Chard Joseph)</b>			
2017 Albarino, Lodi.....		\$152.00.....	\$136.80
2016 Chardonnay, Lodi.....	(S)	\$152.00.....	\$136.80
2016/17 Sauvignon Blanc, Lodi.....	(S)	\$152.00.....	\$136.80
2016 Tievoli Red Blend, Lodi.....		\$152.00.....	\$136.80
2014 Grenache, Lodi.....		\$224.00.....	\$201.60
2015/16 Zinfandel, Lodi.....		\$200.00.....	\$180.00
2014 Malbec, Lodi.....	(limited)	\$204.00.....	\$183.60
2015 Zinfandel, 'Indigenous' Lodi.....	(limited)	\$256.00.....	\$230.40
2014 Cabernet Sauvignon, Lodi.....	(limited)	\$224.00.....	\$201.60
2015 Barbera, Lodi.....	(limited)	\$200.00.....	\$180.00
<b>Uvaggio (Winemaker Jim Moore)</b>			
2015 Zelo Bianco, Napa-Carneros (Pinot Grigio. Traminer, Moscato Giallo).....		\$208.00.....	\$187.20
2016 Vermentino, Lodi.....		\$160.00.....	\$144.00
NV Vermentino Passito, Lodi (12/500ml).....		\$192.00.....	\$172.80
2015 Moscato Secco, Lodi.....		\$160.00.....	\$144.00
2015 Moscato Dolce, Lodi.....	(limited)	\$160.00.....	\$144.00
2014 Barbera, Lodi.....		\$192.00.....	\$172.80
2014 Grenache, 'Antichi Viti', Santa Clara.....		\$192.00.....	\$172.80
2015 Primitivo, Lodi.....		\$192.00.....	\$172.80
2015 Zinfandel, 'Radix Vinea' El Dorado.....		\$208.00.....	\$187.20
<b>Rubus (Created by Fran Kysela, MS)</b>			
2015 Old Vine Zinfandel, Lodi.....		\$152.00.....	\$136.80
2015 Cabernet Sauvignon, CA.....		\$152.00.....	\$136.80
<b>Accent de la Vigne (Winemaker Joey P. Hondo*)</b>			
2016 Pinot Noir, CA.....		\$144.00.....	\$129.60
<b>Nia (Winemaker Ed Killian)</b>			
2015 Pinot Noir, CA.....		\$120.00.....	\$108.00
<b>Mendocino &amp; Monterey</b>			
<b>Il Cuore (Dryer Wine Family)</b>			
NV Blanc de Noirs, Sonoma County.....		\$200.00.....	3cs@\$192.00
2016 Chardonnay, Mendocino County.....		\$120.00.....	3cs@\$108.00
2013 Cabernet Sauvignon, California.....		\$108.00.....	3cs@\$96.00
2013 Zinfandel, Mendocino County.....		\$92.00.....	3cs@\$84.00
<b>Vollendet (Winemaker Antonia de Heinrich)</b>			
2016 Grüner Veltliner, Rava Blackjack Vineyard, Monterey.....	Limited	\$204.00.....	Net

## California

## Santa Barbara County

## Case 1

## Discounted

**Cargasacchi (Winemaker Peter Cargasacchi)**

2012 <b>Pinot Noir</b> , Cargasacchi Vineyard, Santa Rita Hills .....	\$350.00.....	3 cs @ \$318.00
2012 <b>Pinot Noir</b> , Jalama Vineyard, Santa Barbara County ( <b>12/375 ml only</b> ) .....	\$175.00.....	3 cs @ \$160.00
2012 <b>Late Harvest Pinot Grigio</b> , Jalama Vineyard, Santa Rita Hills ( <b>12/375 ml</b> ).....	\$224.00.....	Net/Inquire

*Cargasacchi wines are not available in Santa Barbara and Ventura County*

**Point Concepción (Peter Cargasacchi)**

2012 <b>Pinot Grigio</b> , 'Marea Solis,' Santa Barbara County .....	\$144.00.....	3 cs @ \$132.00
2013 <b>Pinot Grigio Orange Wine</b> , 'Celestina,' Santa Barbara County .....	\$144.00.....	3 cs @ \$132.00
2013 <b>Chardonnay</b> , 'Caponera,' Santa Barbara County.....	\$172.00.....	3 cs @ \$160.00
2012 <b>Proprietary Red</b> , 'Tranquillon,' Santa Barbara County.....	\$208.00.....	3 cs @ \$188.00

*Point Concepcion wines are not available in Santa Barbara and Ventura County*

**Washington****Abeja (Winemaker Daniel Wampfler)**

2015 <b>Chardonnay</b> , Washington State.....	\$304.00 .....	Net
2014 <b>Merlot</b> , Columbia Valley .....	\$338.00 .....	Net
2014 <b>Cabernet Sauvignon</b> , Columbia Valley .....	\$380.00 .....	Net

**Domaine Magdalena (Winemaker Sara Hedges Goedhart)**

2015/16 <b>Cabernet Sauvignon</b> , Red Mountain (6/750ml) .....	Demeter Certified Biodynamic.....	\$144.00.....	Net
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**Cadence (Winemaker Mr. Ben Smith)**

2015 <b>Coda</b> , Red Mountain .....	\$228.00.....	Net
2014 <b>Ciel du Cheval</b> , Red Mountain.....	\$362.00.....	Net
2014 <b>Taptiel</b> , Red Mountain .....	\$362.00.....	Net
2014 <b>Bel Canto</b> , Red Mountain .....	\$482.00.....	Net
2014 <b>Camerata</b> , Red Mountain.....	\$482.00.....	Net

**Gilbert Cellars (Winemaker Justin Neufeld)**

2016 <b>Rose</b> , Columbia Valley (Grenache-Mourvedre- direct to press).....	\$160.00.....	\$144.00
2015 Un-Oaked <b>Chardonnay</b> , Columbia Valley.....	\$200.00.....	\$180.00
2013 Allobroges, ( <b>Syrah, Mourvedre, Grenache</b> ) Columbia Valley.....	\$236.00.....	\$212.40
2014 Left Bank ( <b>Bordeaux Blend</b> ) Columbia Valley .....	\$220.00.....	\$198.00
NV <b>Tempranillo</b> (Fortified) <b>Dessert Wine</b> Columbia Valley (12/500ml) .....	\$272.00.....	Net

**Hedges Family Estate (Winemaker Sara Hedges Goedhart)**

Tending to the riches of Red Mountain with a visionary blend of Biodynamic farming and time-honored winemaking techniques, Hedges Family Estate lends an ear to the earth and a voice to the vines. Established by Tom and Anne Marie Hedges who help establish the Red Mountain AVA, Hedges Family Estate is a collaboration of people and place.

2016/17 Descendants Liegois Dupont' <b>Le Rosé</b> , Columbia Valley.....	\$144.00.....	\$129.60
2016 Descendants Liegois Dupont' <b>Le Blanc</b> , Red Mountain (6/750ml).....	\$180.00.....	\$162.00
2015 <b>CMS Red</b> , Columbia Valley.....	\$128.00.....	\$115.20
2016 <b>CMS White</b> , Columbia Valley.....	\$120.00.....	\$108.00
2013 <b>Red Mountain</b> .....	\$240.00.....	\$216.00
2014 Cabernet Sauvignon, <b>Red Mountain</b> (6/750ml) .....	\$180.00.....	Net
2013 Descendants Liegois Dupont' <b>Syrah</b> , Les Gosses Vineyard, Red Mountain.....	\$240.00.....	\$216.00
2012 Geodhart Family, <b>Syrah</b> , Bel Villa Vineyard, Red Mountain .....	\$240.00.....	\$216.00
2014 La Haute Cuvee, <b>Red Mountain</b> (6/750ml).....	\$240.00.....	\$216.00

**House of Independent Producers (Winemaker Sara Hedges Goedhart)**

2014 ' <b>HIP</b> ' Chardonnay, Columbia Valley .....	\$136.00.....	\$122.40
2015 ' <b>HIP</b> ' Cabernet Sauvignon, Columbia Valley .....	\$144.00.....	\$129.60

**Ryan Patrick Vineyards (Winemaker Kendall Mix)**

2016 <b>Naked Chardonnay</b> , Columbia Valley .....	\$100.00.....	\$90.00
2015 <b>Rock Island Chardonnay</b> , Columbia Valley .....	(new).....	\$176.00.....
2016 <b>Ryan's Riesling</b> , Columbia Valley.....	\$100.00.....	\$90.00
2016 <b>Redhead Red, (Cabernet S, Merlot, Syrah, Petit Verdot)</b> Columbia Valley .....	\$100.00.....	\$90.00
2013 <b>Reserve Chardonnay, Bacchus Vineyard</b> , Columbia Valley.....	\$176.00.....	\$158.40
2015 <b>Rock Island Red, (Merlot, Syrah, Petite Sirah, Primitivo)</b> Wahluke Slope, Columbia Valley..	\$176.00.....	\$158.40
2012 <b>Rebel Red (GSM)</b> , Columbia Valley .....	\$224.00.....	\$201.60
2013 <b>Reserve Cabernet Sauvignon</b> , Elephant Mtn. Vineyard, Rattlesnake Hills .....	\$350.00 .....	Net

**Syncline (Winemaker James Mantone)**

2016 <b>Grüner Veltliner</b> , Washington State.....	\$220.00.....	Net
2015 Subduction Red ( <b>Rhône Blend</b> ), Columbia Valley.....	\$200.00.....	\$180.00
2014 <b>Mourvedre</b> , Columbia Valley.....	\$300.00.....	Net

**Oregon****Case 1****Discounted****Voix de la Vigne (Winemaker Bruno Corneaux)**

2016 <b>Pinot Noir</b> , Willamette Valley .....	\$180.00 .....	\$162.00
2016 <b>Pinot Gris</b> , Willamette Valley.....	\$144.00 .....	\$129.60

**Soléna Estate (Winemaker Laurent Montalieu)**

After successful careers in the Oregon wine industry, the husband and wife team of Laurent Montalieu and Danielle Andrus Montalieu purchased an 80-acre estate to commemorate their marriage. In May 2002, they launched Soléna by releasing their first bottling and, shortly thereafter, opening a tasting room in Carlton. Soléna is the combination of the Spanish and French words Solana and Solene, celebrating the sun and the moon, and the name that Laurent and Danielle gave to their daughter. Soléna Estate began as a way to explore winemaking with other varietals grown in neighboring appellations while the family's young Domaine Danielle Laurent vineyard in the Yamhill-Carlton District matured. In May, 2007, Danielle and Laurent added the spectacular 100-acre Hyland Vineyard in the McMinnville AVA to their estate vineyard holdings, and as a result, are now bottling wine under the Hyland Estate name as well.

2016 <b>Pinot Gris</b> , Willamette Valley .....	\$160.00.....	\$144.00
2015 <b>Chardonnay</b> , Willamette .....	inquire .....	\$220.00..... 2cs @ \$196.00
2014 <b>Pinot Noir</b> , Grand Cuvee, Willamette Valley .....	\$220.00.....	2cs @ \$196.00
2016 <b>Pinot Noir</b> , Grand Cuvee, Willamette Valley (12/375ml) .....	\$152.00.....	Net
2014 <b>Pinot Noir</b> , Grand Cuvee, Willamette Valley (6/1.5L) .....	\$236.00.....	Net
2015 <b>Pinot Noir</b> , Hyland Vineyard Willamette Valley (6/750ml) .....	(B) .....	\$196.00..... Net
2016 <b>Pinot Noir</b> , Domaine Daniel Laurent, Willamette Valley (6/750ml).....	(B) .....	\$196.00.....Net

**Hyland Estate (Winemaker Laurent Montalieu)**

2015 <b>Riesling</b> , Willamette.....	(B) .....	\$162.00.....Net
2015 <b>Gewürztraminer</b> , Willamette .....	(B) .....	\$162.00.....Net
2014/15 <b>Pinot Noir</b> , Willamette.....	(B) .....	\$282.00.....Net

**Yamhill Valley Vineyards (Winemaker Ariel Eberle)**

2015 <b>Pinot Blanc</b> , McMinnville .....	inquire .....	\$196.00..... \$176.40
2013 <b>Chardonnay</b> , McMinnville.....	\$200.00.....	\$180.00
2016 <b>Pinot Noir Rose</b> , McMinnville.....	\$136.00.....	\$122.40
2014 <b>Estate Pinot Noir</b> , McMinnville.....	\$182.00.....	\$163.80
2014 <b>Reserve Estate Pinot Noir</b> , McMinnville.....	\$250.00.....	Net

**Carden (Winemaker Tony Rynders)**

2012 <b>Pinot Noir</b> , Willamette Valley.....	\$428.00.....	Net
2013 <b>Pinot Noir</b> , Red Label (formerly known as Bomb) Willamette Valley.....	\$428.00.....	Net

## France

## Case 1

## Discounted

## White Burgundy

## Chartron et Trebuchet

2015 Macon-Villages.....	(S)	\$200.00.....	\$180.00
2015 Montagny.....	*(S)	\$264.00.....	\$230.00
2015 Santenay.....	*(S)	\$340.00.....	\$300.00
2015 Pouilly-Fuissé.....	*(S)	\$324.00.....	\$288.00
2015 Chablis.....	*(S)	\$294.00.....	\$260.00
2015 Chablis, Beauroy 1er Cru.....	*(S)	\$372.00.....	\$330.00
2015 Puligny-Montrachet.....	*(S)	\$680.00.....	\$600.00
2015 Chassagne-Montrachet, Les Embazées 1er Cru.....	*(S)	\$900.00.....	\$800.00
2015 Meursault.....	*(S)	\$732.00.....	\$650.00

## Laboure Roi

2015 Bourgogne Chardonnay.....	(S)	\$152.00.....	\$136.80
2015 Macon-Villages.....	(S)	\$180.00.....	\$162.00
2015 Pouilly-Fuissé.....	(S)	\$240.00.....	\$216.00

## Domaine Michelet

2015 Chablis.....		\$228.00.....	\$205.20
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## Domaine Croix Senaillet,

2015 St.-Véran.....	(O)	\$228.00.....	\$205.20
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## Domaine Maurice Martin

2014 Pouilly-Fuissé.....	*(S)	\$280.00.....	Net
2015 Saint-Veran.....	(inquire)	\$220.00.....	\$198.00

## Guillemot-Michel

2014 Viré-Clessé.....	(B)	\$380.00.....	Net
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## Domaine de La Condemine

2015 Le Clou, Mâcon-Peronne.....	(S)	\$196.00.....	\$176.40
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## Chavy-Chouet

2014 Bourgogne Blanc, Les Femelottes.....	(S)	\$208.00.....	Net
2015 Bourgogne Blanc, Les Saussots.....	(S)	\$208.00.....	Net
2016 Puligny Montrachet, Les Enseigneres, Premier Cru.....	(S)	\$560.00.....	Net
2014 Meursault, Genevrières, Premier Cru.....	(S)	\$640.00.....	Net
2016 Meursault, Clos des Corvees de Citeau, Premier Cru.....	(S)	\$540.00.....	Net

## Red Burgundy & Beaujolais

### Domaine Chofflet-Valdenaire (NEW)

2016 Givry Rouge .....	(arriving Spring 2018) (S) .....	\$228.00.....	\$205.20
2015 Givry Rouge Clos de Choe .....	(arriving Spring 2018) (S) .....	\$300.00.....	\$270.00

### Chavy-Chouet

2016 Bourgogne Rouge, La Taupe .....	(S) .....	\$250.00.....	\$225.00
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### Laboure Roi

2015 Bourgogne Pinot Noir .....	(S) .....	\$160.00.....	\$144.00
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### Domaine Maurice Ecard

2015 Bourgogne Rouge .....	* (S) Inquire.....	\$220.00.....	\$198.00
2015 Savigny-les-Beaune, Les Serpenteries 1er Cru.....	* (S) .....	\$400.00.....	Net

### Domaine Manoir du Carra

2015 Beaujolais-Villages .....	(S) .....	\$148.00.....	\$133.20
2015 Moulin a Vent, Burdelines .....	(S) .....	\$200.00.....	\$180.00

## Alsace

### Wolfberger

2016 Pinot Blanc .....	.....	\$136.00 .....	\$122.40
2016 Riesling.....	.....	\$168.00 .....	\$151.20
NV Crémant d'Alsace, Rosé Brut.....	.....	\$220.00.....	\$198.00

## Bordeaux

### Chateau Cambon le Pelouse

2010 Haut Medoc Rouge, Cru Bourgeois .....	New .....	\$380.00.....	Net
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### Chateau Des Landes

2015 Cuvee Tradition, Lussac Saint Emilion Rouge .....	.....	\$192.00.....	\$172.80
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### Chateau Des Arnauds

2015 Vin de Bordeaux Rouge .....	.....	\$136.00.....	\$122.40
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### Château Gravas

2015 Sauternes (12/375ml).....	.....	\$168.00.....	Net
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France

Case 1

Discounted

**Champagne**

**Tribaut**

NV Champagne <b>Brut Origine</b> .....	(S).....	\$368.00.....	Net
NV Champagne <b>Blanc de Chardonnay</b> .....	(S).....	\$380.00.....	Net
NV Champagne <b>Rosé</b> .....	(S).....	\$380.00.....	Net
NV Champagne <b>Brut Nature (Zero Dosage)</b> .....	(S).....	\$380.00.....	Net
NV Champagne Cuvee Renee (6x750ml).....	(S).....	\$280.00.....	Net
2008 Champagne L'Authentique (6x750ml) .....	(S).....	\$360.00.....	Net

**Trouillard**

NV, Champagne Brut Extra Selection .....		\$328.00.....	Net
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**Roland-Champion**

NV Champagne <b>Blanc de Blancs</b> Chouilly Grand Cru .....	(S).....	\$424.00.....	Net
NV Champagne <b>Brut Rosé</b> , Chouilly.....	(S).....	\$526.00.....	Net
2011 Champagne <b>Special Club</b> , Grand Cru, Chouilly (6x750ml).....	(S).....	\$340.00.....	Net

**Sparkling Wine (all), & Cider**

**I Tant**

NV Cava, <b>Brut Nature</b> .....		\$144.00.....	\$129.60
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**Charles Duret**

NV <b>Crémant de Bourgogne Rosé</b> .....		\$220.00.....	\$198.00
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**Pierre Olivier**

NV Pierre Olivier, <b>Blanc de Blanc Brut</b> , Vin Mousseux .....		\$132.00.....	\$118.80
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**Wolfberger**

NV <b>Crémant d'Alsace</b> , Rosé Brut.....		\$220.00.....	\$198.00
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**Rebuli**

NV <b>Prosecco</b> , Valdobbiadene (6/750ml) .....		\$104.00.....	Net
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**Carra**

NV <b>Prosecco</b> , "Coviello" Brut, D.O.C. Treviso (6/750ml).....		\$104.00.....	Net
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**Kerisac**

NV, <b>Apple Cider</b> , Doux, Bretagne .....		\$90.00.....	\$81.00
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France	Case 1	Discounted
<b>Loire Valley</b>		
<b>Alain de la Treille</b>		
2016 <b>Chinon</b> Rouge,.....	(S)..... \$188.00.....	\$169.20
<b>Domaine de L'Ecu</b>		
NV Bossard, Cuvee Ludwig Hahn, Vin Mousseux/ <b>Crémant de Loire</b> .....	(B)..... \$208.00.....	Net
<b>Gaudrelle</b>		
NV (Alexandre Monmousseau) <b>Crémant de Loire Brut</b> .....	(S)..... \$228.00.....	\$205.20
2015 Château Gaudrelle, <b>Vouvray</b> , Clos le Vigneau .....	(S)..... \$196.00.....	\$176.40
<b>Jean Reverdy</b>		
2016 La Reine Blanche, <b>Sancerre Blanc</b> .....	\$228.00 .....	Net
<b>Languedoc, Provence and Southwest</b>		
<b>Costieres de Pomerols</b>		
2016/17 'HB' <b>Picpoul de Pinet</b> .....	\$108.00.....	\$97.20
2015 'HB' <b>Picpoul de Pinet BAG IN BOX (4/3L)</b> .....	\$108.00.....	\$97.20
<b>Mas Sainte Berthe (NEW)</b>		
2017 Les Baux de Provence Rose .....	(Spring 2018)..... \$160.00.....	\$144.00
<b>Le Jade</b>		
2016 <b>Sauvignon Blanc</b> , Languedoc.....	\$120.00.....	\$108.00
<b>Domaine Salette</b>		
2016 <b>Côtes de Gascogne</b> , Blanc .....	\$104.00.....	\$93.60
<b>Domaine de la Begude</b>		
2014 <b>Bandol Rouge</b> (6/750ml) .....	(B)..... \$192.00.....	Net
2017 <b>Bandol Rosé</b> (6/750ml).....	(B)..... \$160.00.....	Net
<b>Mas Redonne</b>		
2016/17 <b>Bandol Rosé</b> (6/750ml).....	\$144.00.....	Net
<b>Castelmaure</b>		
2016 <b>Vin-Gris Rosé</b> , <b>Corbières</b> .....	\$128.00.....	\$115.20
2015 Col des Vents, <b>Corbières</b> .....	\$120.00.....	\$108.00
2014 Grande Cuvée, <b>Corbières</b> (6/750ml) .....	\$108.00.....	\$97.20
NV La Buvette, <b>Vin de France</b> .....	\$90.00.....	\$81.00

## France

## Case 1

## Discounted

## Languedoc, Provence and Southwest

## Domaine Sainte Rose

2016 Coquille d'Oc, <b>Rosé, IGT</b> (GSM) .....	\$120.00.....	\$108.00
2013 Coquille d'Oc, <b>Blanc, IGT</b> (Chard/SB/Viognier/Muscat).....	\$120.00.....	\$108.00
2015 Coquille d'Oc, <b>Rouge, IGT</b> (Grenache/Syrah) .....	\$120.00.....	\$108.00
2012 <b>Le Marin Blanc</b> , (Marsane-Roussane) Cotes de Thongue.....	\$152.00.....	\$136.80..... Special \$120.00
2012 <b>La Garrigue</b> , (GSM) Cotes de Thongue.....	\$144.00.....	\$129.60
2011 <b>Le Pinnacle Syrah</b> , Cotes de Thongue.....	\$208.00.....	Net
2011 <b>Barrel Selection Blanc</b> .....	\$240.00.....	Net

## Savoie

## Philippe &amp; Sylvain Ravier (NEW)

2016 <b>Vin de Savoie</b> , Apremont,..... (arriving Spring 2018).....	\$120.00.....	\$108.00
2016 <b>Roussanne</b> Chignin Bergeron..... (arriving Spring 2018).....	\$188.00.....	\$169.20

## Rhone (North)

## Champet

2015 <b>Cote-Rotie (Cote Brune) (6/750ml)</b> .....	(Inquire).....	\$280.00.....	Net
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## Niero

2015 <b>Condrieu</b> , Les Ravines .....	(Limited).....	\$700.00.....	Net
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## Fayolle

2015 <b>Crozes-Hermitage, La Rochette</b> .....	\$240.00.....	\$216.00
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## Johann Michel

2015 <b>Cornas</b> .....	Inquire.....	\$420.00.....	Net
2015 <b>Cornas, Cuvee Jana</b> .....	(Special Order).....	\$800.00.....	Net

## Rhone (South)

## Alain Jaume, (Grand Veneur)

2015 <b>Ventoux</b> , Les Gelinottes.....	(S).....	\$144.00.....	\$129.60
2015 <b>Côtes-Du-Rhône Rouge</b> , Haut de Brun.....	(S).....	\$152.00.....	\$136.80
2015 <b>Cairanne, Les Travées</b> .....	(S).....	\$174.00.....	\$156.60
2015 <b>Rasteau</b> , Les Valats.....	(S).....	\$208.00.....	\$187.20
2015 <b>Lirac, Clos de Sixte</b> .....	(S).....	\$270.00.....	\$243.00
2015 <b>Vacqueyras</b> , Grande Garrigue .....	(S).....	\$240.00.....	\$216.00
2015 <b>Gigondas</b> , Terrasses de Montmirail .....	(S).....	\$328.00.....	Net
2015 <b>Châteauneuf-Du-Pape Rouge</b> , Vieux Terron .....	(S).....	\$380.00.....	\$342.00

## Chateau Mazane, (Grand Veneur)

2015 <b>Vacqueyras</b> , Rouge.....	(S).....	\$270.00.....	Net
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## France

## Case 1

## Discounted

## Rhône (South)

**Château Ségriès**

2015 <b>Côtes-Du-Rhône</b> , Rouge .....	(S) .....	\$140.00 .....	\$126.00
2015 <b>Lirac</b> Rouge, Cuvée Reservée .....	(S) .....	\$200.00 .....	\$180.00
2017 <b>Tavel Rosé</b> .....	(S) .....	\$180.00 .....	\$162.00
2013 Clos de L'Ermitage, <b>Côtes-Du-Rhône</b> , Rouge, (6/750ml) .....	(S) .....	\$146.00 .....	\$131.40

**Domaine Corne Loup**

2015 <b>Lirac</b> , Rouge (6x750ml) .....	(S) .....	\$108.00 .....	\$97.20
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**Domaine Grand Veneur**

2016 <b>Côtes-Du-Rhône Blanc de Viognier</b> .....	(O) .....	\$208.00 .....	\$187.20
2016 <b>Côtes-Du-Rhône Blanc Reserve</b> .....	(O) .....	\$144.00 .....	\$129.60
2015 <b>Châteauneuf-Du-Pape Blanc</b> , La Fontaine.....	(O) .....	\$580.00 .....	Net
2016 <b>Côtes-Du-Rhône Rosé Reserve</b> .....	(O) .....	\$160.00 .....	\$144.00
2015 <b>Côtes-Du-Rhône Rouge Reserve</b> .....	(O) .....	\$156.00 .....	\$140.40
2015 <b>Côtes-Du-Rhône Rouge</b> , Les Champavins .....	(O) .....	\$200.00 .....	\$180.00
2012 <b>Châteauneuf-Du-Pape Rouge</b> , Tradition .....	(O) .....	\$480.00 .....	Net
2015 <b>Châteauneuf-Du-Pape Rouge</b> , Les Miocène .....	(O) .....	\$468.00 .....	Net
2015 <b>Châteauneuf-Du-Pape Rouge</b> , Les Origines .....	(O) .....	\$580.00 .....	Net
2015 <b>Châteauneuf-Du-Pape Rouge</b> , Vieilles Vignes .....	(O) .....	\$1100.00 .....	Net

**Domaine de la Mordoree**

2016 <b>La Remise Rosé</b> , Vin de France .....	SOLD OUT(S) .....	\$150.00 .....	\$135.00
2016 <b>Côtes-Du-Rhône Rosé</b> , La Dame Rousse .....	(S) .....	\$190.00 .....	\$171.00
2016 <b>Tavel Rosé</b> , La Dame Rousse .....	(S) .....	\$278.00 .....	Net
2016 Mordoree <b>Tavel Rosé</b> , La Reine des Bois .....	SOLD OUT (S) .....	\$366.00 .....	Net
2016 Mordoree <b>La Remise Rouge</b> , (Merlot/Marselan) Vin de France .....	(S) .....	\$148.00 .....	\$133.20
2016 Mordoree <b>Côtes-Du-Rhône Rouge</b> , La Dame Rousse .....	(S) .....	\$190.00 .....	\$171.00
2015 Mordoree <b>Lirac Rouge</b> , La Dame Rousse .....	(S) .....	\$240.00 .....	\$216.00
2015 Mordoree <b>Lirac Rouge</b> , La Reine des Bois.....	(S) .....	\$420.00 .....	\$378.00
2014 Mordoree <b>Châteauneuf-Du-Pape Rouge</b> , La Belle Voyageuse (6/750) .....	(S) .....	\$276.00 .....	Net
2015 Mordoree <b>Châteauneuf-Du-Pape Rouge</b> , La Dame Voyageuse (6/750) .....	(S) .....	\$320.00 .....	Net
2015 Mordoree <b>Châteauneuf-Du-Pape Rouge</b> , La Reine des Bois (6/750) .....	(S) .....	\$420.00 .....	Net

**Charles Thomas**

2017 <b>Côtes-du-Rhône Rosé</b> .....	(O) .....	\$120.00 .....	\$108.00
2015 <b>Châteauneuf-Du-Pape Rouge</b> .....	(O) .....	\$270.00 .....	\$243.00

France	Case 1	Discounted
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**Rhone (South) and beyond**

**Domaine Bernardins**

2011 Muscat Beaumes de Venice, VDN (12/375ml) ..... (Special Order) (S) ..... \$208.00..... \$187.20

**Colline St Jean**

2013 Vacqueyras..... \$230.00..... Net

**Domaine de la Beliere**

NV Bugey Cerdon, Sparkling Rosé, Jura Mountains, VDQS, (6/750) ..... \$120.00.....\$108.00

Italy	Case 1	Discounted
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**Abruzzo**

**Borgo Miracoli**

2015 Montepulciona d'Abruzzo ..... \$104.00.....\$93.60

**Veneto**

**Corteno**

NV Prosecco Spumante (6/750ml) ..... \$82.00.....\$73.80

2016 Pinot Grigio ..... \$90.00..... \$81.00

**Gambellara**

2016 I Basalti, Soave..... \$90.00.....\$81.00

**Igino Accordini**

2010 Ripasso Valpolicella ..... \$162.00..... Net

2011 Amarone "Les Bessole" ..... \$540.00..... Net

**Piemonte**

**La Zerba**

2015 Gavi ..... \$200.00.....\$180.00

**Andrea Rinaldi**

2014 Barbera d'Asti, La Bricca ..... \$140.00.....\$126.00

2016 Moscato d'Asti ..... \$190.00.....\$171.00

NV Moscato d'Asti, PINK!..... \$182.00.....\$163.80

Italy	Case 1	Discounted
<b>Gagliasso</b>		
2013 <b>Barbera d'Alba</b> , Vigna Ciabot Russ.....	\$228.00.....	Net
2010 <b>Barolo</b> , Rocche dell Annunziata.....	\$560.00.....	Net
<b>Toso</b>		
NV <b>Vermouth di Torino</b> , Extra Dry (6/1.0 L).....	\$80.00.....	Net
<b>Friuli</b>		
<b>Vitas</b>		
2014 <b>Ribolla Gialla</b> .....	New..... \$162.00.....	\$145.80
2015 <b>Traminer</b> Aromatico.....	New..... \$162.00.....	\$145.80
2014 <b>Refosco</b> dal Peduncolo Rosso.....	New..... \$162.00.....	\$145.80
<b>Emilia-Romagna</b>		
<b>Bruscus</b>		
2016 <b>Lambrusco</b> , Amabile, San Valentino.....	\$144.00.....	\$129.60
<b>Toscana</b>		
<b>Castello Poggiarello</b>		
2012 Collerosso, Cabernet Franc/Merlot.....	(Organic)..... \$200.00.....	\$180.00
2012 Montebruno, Cabernet Sauvignon.....	(Organic)..... \$240.00.....	\$216.00
2013 Montechiaro, Cabernet Franc.....	(Organic)..... \$296.00.....	\$266.40
<b>Codirosso</b>		
2015 <b>Chianti</b> .....	\$112.00.....	\$100.80
<b>Busi</b>		
2015 <b>Chianti</b> Rufina.....	\$138.00.....	\$124.20
<b>Vitanza</b>		
2014 <b>Chianti</b> Colli Senesi.....	\$140.00.....	\$126.00
2013 <b>Rosso di Montalcino</b> .....	\$200.00.....	Net
2008 <b>Brunello di Montalcino Tradizione</b> .....	\$490.00.....	Net
2009 <b>Brunello di Montalcino Firma</b> .....	\$496.00.....	Net
2009 <b>Brunello di Montalcino Riserva (6/750)</b> .....	\$360.00.....	Net
<b>Lazio</b>		
<b>Villafranca</b>		
2015 <b>Frascati</b> (6/750).....	\$60.00.....	\$54.00

<b>Italy</b>	<b>Case 1</b>	<b>Discounted</b>
<b>Puglia</b>		
<b>Cortenova</b>		
2015 Sangiovese.....	\$100.00.....	\$90.00
<b>Sardegna &amp; Sicily</b>		
<b>Prendas</b>		
2015 Vermentino di Sardegna .....	\$148.00.....	\$133.20
<b>Resonata</b>		
2016 Nero d'Avola, Sicily .....	\$90.00.....	\$81.00
<b>Spain</b>		
<b>Vermouth</b>		
<b>Cherubino Valsangiacomo</b>		
NV Vittore, White Vermouth (6x750ml).....	\$80.00.....	\$72.00
NV Vittore, Red Vermouth (6x750ml) .....	\$80.00.....	\$72.00
<b>Rioja</b>		
<b>Burgo Viejo</b>		
2015 Rioja, Tinto .....	\$120.00.....	\$108.00
2014 Rioja, Crianza .....	\$128.00.....	\$115.20
2008 Rioja, Reserva .....	\$190.00.....	\$171.00
2014 Rioja, Graciano .....	(0).....	\$148.00.....
2010 Palacio de Burgo Rioja Reserva .....	\$188.00.....	\$169.20
<b>Lealtanza</b>		
2015 Rioja Blanco (100% Sauvignon Blanc) .....	\$120.00.....	\$108.00
2015 Rioja 'Capitoso' .....	\$88.00.....	\$79.20
2014 Rioja Crianza .....	\$120.00.....	\$108.00
2008/10 Rioja Gran Reserva .....	\$240.00.....	\$216.00
<b>Luis Cañas</b>		
2016 Rioja Blanco .....	\$154.00.....	\$138.60
2014 Rioja Crianza .....	\$180.00.....	\$162.00
2011 Rioja Reserva .....	\$240.00.....	Net
2009 Rioja Reserva 'Seleccion de la Familia' (6/750ml) .....	\$200.00.....	Net
2010 Rioja Gran Reserva (6/750) .....	\$196.00.....	Net

<b>Spain</b>	<b>Case 1</b>	<b>Discounted</b>
<b>Vinsacro</b>		
2011 Rioja (6/750ml).....	\$120.00.....	\$108.00
<b>Montebuenas</b>		
2015 Rioja.....	NEW..... \$104.00.....	\$93.60
<b>Priorat</b>		
<b>I Tant</b>		
2014 Que Si, Garnatxa   Samsó.....	\$180.00.....	\$162.00
<b>Terra Alta</b>		
<b>Edetaria</b>		
2016/17 Via Terra Garnatxa Rosat.....	\$120.00.....	\$108.00
2016 Via Terra Garnatxa Blanca.....	\$120.00.....	\$108.00
2015 Via Terra Garnatxa Negra.....	\$120.00.....	\$108.00
2015 Seleccio, Vinyes Velles, Garnatxa Blanca.....	\$260.00.....	\$234.00
2014 Seleccio, Vinyes Velles, Garnatxa Negra.....	\$300.00.....	\$268.00
<b>Ribera Del Duero &amp; Arlanza</b>		
<b>Arzuaga (NEW)</b>		
2017 Tempranillo Rosae, Ribera del Duero.....	\$160.00.....	\$144.00
2016 La Planta, Ribera del Duero.....	\$128.00.....	\$115.20
2015 Crianza, Ribera del Duero.....	\$260.00.....	\$234.00
2015 Crianza, Ribera del Duero (24/375ml).....	\$300.00.....	\$270.00
2011 Reserva, Ribera del Duero (6/750ml).....	\$240.00.....	\$216.00
<b>Convento Oreja</b>		
2015 Roble, Ribera del Duero (6/750ml).....	\$104.00.....	\$93.60
<b>Pago de Carraovejas</b>		
2014 Crianza, Ribera del Duero (6/750ml).....	\$216.00.....	Net
<b>Rubus</b>		
2013 Old Vines Tempranillo.....	\$114.00.....	\$102.60
<b>Toro</b>		
<b>Finca Sobreño</b>		
2013 Crianza, Toro.....	\$188.00.....	\$169.20
2010 Selección Especial, Toro (6/750ml).....	\$168.00.....	\$151.20
2009 Ildefonso, Toro (6/750ml).....	\$224.00.....	Net



Spain	Case 1	Discounted
<b>Rueda</b>		
<b>Palacio de Bornos</b>		
2016 Verdejo, Rueda .....	\$146.00	\$131.40
<b>La Mancha</b>		
<b>Finca del Castillo</b>		
2016 Tempranillo, La Mancha .....	\$88.00	\$79.20
<b>El Cortijillo</b>		
2016 Tempranillo, La Mancha .....	\$96.00	\$86.40
<b>Calatayud</b>		
<b>Albada</b>		
2014 Garnacha, Tinto, Calatayud .....	\$136.00	\$122.40
<b>Figaro</b>		
2014 Garnacha, Tinto, Calatayud .....	\$108.00	\$97.20
<b>Yasa</b>		
2013 Garnacha, Calatayud.....	\$100.00	\$90.00
<b>Tres Ojos</b>		
2015 Garnacha, Calatayud.....	\$100.00	\$90.00
Spain (cont)	Case 1	Discounted
<b>Rias Baixas, Ribeiro</b>		
<b>Palacio de Fefiñanes</b>		
2016 Albariño, Rias Baixas, Cambados..... (Magnums available- Inquire) .....	\$228.00	Net
<b>Vilerma</b>		
2015 Ribeiro Blanco (Treixadura Blend) .....	\$180.00	\$162.00
<b>Valmiñor</b>		
2016 Albariño, Rias Baixas, O Rosal .....	\$168.00	\$151.20
2015 Minius, Godello, Monterrei .....	(6/750ml) \$96.00	\$86.40
<b>Txakolina</b>		
<b>Senorio de Otxaran</b>		
2016 Bizkaiko Txacolina .....	\$200.00	\$180.00
<b>Alleme</b>		
2016 Gertariako Txacolina .....	\$176.00	\$158.40
<b>Sherry &amp; Sidra</b>		
<b>Huerces</b>		
NV, Dry Cider, Asturias (12/700ml) .....	\$88.00	\$79.20

<b>Spain</b>	<b>Case 1</b>	<b>Discounted</b>
<b>Leyenda</b>		
NV <b>Fino</b> , Jerez (6/750ml).....	\$72.00.....	\$64.80
NV <b>Oloroso</b> , Jerez (6/750ml).....	\$72.00.....	\$64.80
NV <b>Cream</b> , Jerez (6/750ml).....	\$72.00.....	\$64.80
<b>Portugal</b>		
<b>Cabo da Roca</b>		
NV <b>Vinho Verde</b> .....	\$88.00.....	\$79.20
2015 <b>Douro White</b> .....	\$96.00.....	\$86.40
2015 <b>Lisboa Red</b> .....	\$96.00.....	\$86.40
2015 <b>Douro Red</b> .....	\$96.00.....	\$86.40
<b>Encostas do Lima</b>		
2016 <b>Vinho Verde</b> .....	\$104.00.....	\$93.60
2016 <b>Vinho Verde Rose</b> .....	\$104.00.....	\$93.60
<b>Reguengo de Malgaco</b>		
2016 <b>Alvarino</b> , Vinho Verde (6/750ml).....	\$108.00.....	\$97.20
<b>Romariz</b>		
NV <b>Reserva Latina Port (Tawny)</b> (6/750ml).....	\$120.00.....	\$108.00
<b>Austria/Germany</b>		
<b>Hugl</b>		
2016 <b>Grüner Veltliner</b> , Ketzelsdorf-Poysdorf (12/1L).....	\$136.00.....	\$122.40
<b>Wimmer</b>		
2016 <b>Grüner Veltliner</b> , Ketzelsdorf-Poysdorf (12/1L).....	\$120.00.....	\$108.00
<b>Weinkeller Erbach</b>		
2016 <b>Riesling</b> Rheingau (12/1L).....	\$136.00.....	\$122.40
<b>Gessinger</b>		
2015 <b>Riesling Kabinett</b> , Zeltiner Schlossberg (Bernkastler Ring).....	\$156.00.....	\$140.40
2015 <b>Riesling Spatlese</b> , Zeltiner Sonnenuhr (Bernkastler Ring).....	\$230.00.....	Net

<b>Chile</b>	<b>Case 1</b>	<b>Discounted</b>
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**Viña Siegel**

2015 Crucero <b>Sauvignon Blanc</b> , Curico Valley.....	\$120.00.....	\$108.00
2013 Crucero <b>Chardonnay</b> , Colchagua Valley .....	\$108.00.....	\$97.20
2016 <b>Cabernet Sauvignon Reserve Uber Cuvee</b> , Colchagua Valley .....	\$112.00.....	\$100.80
2010 <b>Gran Crucero</b> , Colchagua Valley (6/750ml) .....	\$172.00.....	\$154.80

**Rubus**

2016 <b>Chardonnay</b> , Colchagua Valley .....	\$120.00.....	\$108.00
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**Argentina**

**Chakana Estate**

2015 Ayni <b>Malbec</b> , Paraje Altamira, Mendoza (6/750ml) .....	\$200.00.....	\$180.00
2015 Ayni <b>Malbec</b> , Vino de Parcela "Gravas" Paraje Altamira, Mendoza (6/750ml) .....	\$200.00.....	\$180.00
2016 Chakana <b>Chardonnay</b> , Mendoza (6/750ml) .....	\$120.00.....	\$108.00
2015 Chakana <b>Malbec</b> , Mendoza (6/750ml) .....	\$128.00.....	\$115.20
2015 Chakana <b>Red Blend</b> , Mendoza (6/750ml) .....	\$128.00.....	\$115.20
2014 Maipe, <b>Cabernet Sauvignon Reserve</b> , Mendoza .....	\$154.00.....	\$138.60
2015 Maipe, <b>Bonarda, Old Vine Reserve</b> , Mendoza .....	\$154.00.....	\$138.60
2016 Maipe, <b>Malbec</b> , Mendoza.....	\$108.00.....	\$97.20
2017 Maipe, <b>Malbec</b> , Mendoza BIB (4/ 3L).....	\$112.00.....	\$100.80
2015 Maipe, <b>Malbec, Reserve</b> , Mendoza.....	\$154.00.....	\$138.60
2016 Maipe, <b>Torrontes</b> , Salta.....	\$112.00.....	\$100.80
2015 Nuna, <b>Malbec, Reserve</b> , Mendoza .....	\$154.40.....	\$138.60

**Rubus**

2014 Icono Malbec, Mendoza (6/750ml).....	\$108.00.....	\$97.20
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**South Africa** **Case 1**      **Discounted**

**Colmant**

NV, **Brut Reserve**, Western Cape, South Africa (6/750ml)..... \$144.00.....\$129.60

**Lismore**

2015 **Syrah**, Greyton (6/750 ml)..... (S)..... \$204.00.....Net

**Kasteelberg**

2015 **Pinotage**, Swartland (6/750ml) ..... (S)..... \$104.00..... \$93.60

**Keermont**

2013 **Red Blend (Cab/Merlot/Syrah)**, Stellenbosch (6/750ml)..... (S)..... \$196.00..... Net

2011 Keermont **Syrah**, Stellenbosch (6/750ml)..... (S)..... \$196.00..... Net

**Riebeeck**

2016 **Cape Rosé, (Pinotage)** Swartland..... (S)..... \$104.00.....\$93.60

2016 **Sauvignon Blanc**, Swartland ..... (S)..... \$104.00.....\$93.60

2016 **Chardonnay**, Swartland ..... (S)..... \$104.00.....\$93.60

2016 **Pinotage**, Swartland..... (S)..... \$104.00.....\$93.60

**Solms Delta**

2014 **Shiraz**, Western Cape (6/750 ml)..... \$68.00.....\$61.20

**The Royal**

2016 **Chenin Blanc**, Old Vines Steen, Swartland..... (S)..... \$96.00.....\$86.40

**Australia**

**Fox Creek**

2012 **Shiraz**, McLaren Vale ..... \$228.00..... \$205.20

**New Zealand**

**Kennedy Point**

2015 **Sauvignon Blanc**, Marlborough ..... \$200.00..... \$180.00

**Rubus**

2016 **Sauvignon Blanc, Waipara Valley** ..... \$168.00.....\$151.20

## AUTHENTIC WINE SELECTIONS CREDIT APPLICATION

### I. General Information

Account Name		Sales Representative	
Legal Name			
Shipping Address			
City		State	Zip
Telephone	Fax	Email	

### II. Billing Information

Billing Address			
City		State	Zip
Billing Contact		Billing Contact #	
Billing Fax:		Billing email:	
Delivery Hours (4hr Window) Days:	Start time:	End Time:	Special Instructions:

### II. Business Information

Type of business: <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation			
Date Opened:			
List of principal officers and/or owners (Corporation) or partners or owners (Partnership)			
ABC License #	Business Resale Permit #	Tax I.D. #	Dun & Bradstreet #

### III. Bank Information

Name	Address	Account #	Rep.
1			
2			

### IV. Credit References

Name	Address	Account #	Rep.
1			
2			
3			

#### TERMS AND CONDITIONS

**Compliance with ABC Regulations:** The Application shall be conducted in accordance with the rules and regulations of the State of California's Alcoholic Beverage Control Commission ("ABC"). This includes, but is not limited to, all invoices being payable and due in full thirty (30) days from date of delivery. The ABC requires Seller to place any account with an outstanding balance of more than thirty (30) days on a C.O.D. basis, and charge interest of 1.5% per month (18% per annum) on any and all balances greater than forty-two (42) days overdue, and again each thirty (30) days thereafter. **Termination of Account:** In the event of (i) the cessation of business, bankruptcy or insolvency of Purchaser, or a material adverse change in Purchaser's business or financial condition; or (ii) if all or a majority of the assets or stock of Agent is sold or if there is otherwise a change of "control" as such term is defined under the Securities Act of 1933, as amended, and the regulations promulgated thereunder, then all amounts are due and payable in full immediately and any unsold stocks that have not been paid in full by Purchaser's account shall be returned to Seller immediately. **Collection:** Seller reserves the right to limit Purchaser's credit limit and in the event that Purchaser is turned over to an attorney or other agency (including the Courts of the State of California) for collection, Purchaser hereby agrees to pay any and all reasonable costs incurred by Seller in connection with such collection.

**Authorized Agent:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Please return to your Sales Representative or fax directly to Authentic Wine Selections. 510.336.6633**

*Authentic Wine Selections ° 1832 Second Street ° Unit N ° Berkeley ° CA ° 94710*

# Twentieth Anniversary

# CADENCE

1998 - 2018

## The Song, The Rhythm, The Harmony of a Place

For two decades these brilliant, elegant and beautifully crafted Bordeaux-style red wines have perfectly expressed the exceptional terroir found in the vineyards of Red Mountain in Washington State.



*One of the top 100 reasons we love wine.*

- Editors, Food and Wine Magazine

*Cadence is one of those small wineries making handcrafted wines that are turning heads.*

- Harvey Steiman, The Wine Spectator

*I may have witnessed the birth of Washington's newest cult winery.*

- Richard Neill, Decanter Magazine

*A Superstar of the State.*

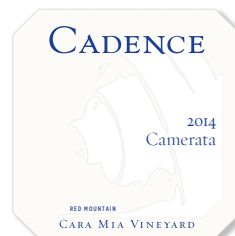
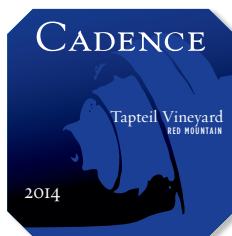
- Stephen Tanzer, The International Wine Cellar, November 2007

*Few Washington winemakers so convincingly capture a specific site in the bottle year after year than Ben Smith.*

- Sean Sullivan, Seattle Met Magazine, September 2015

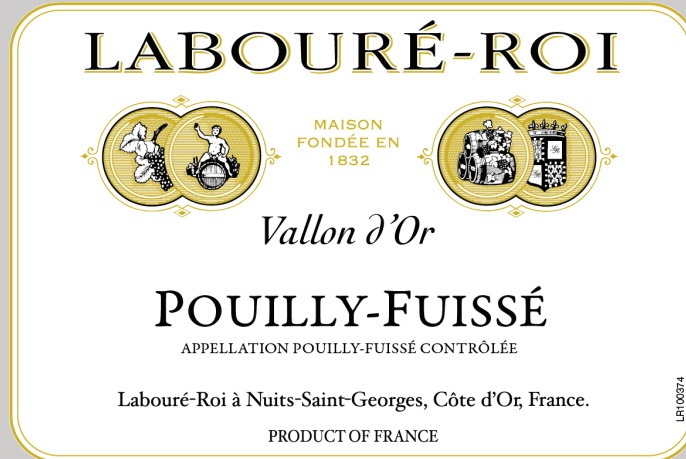
*In recent vintages, Ben Smith has taken his Cadence wines to the top echelon in Washington. And... the best is yet to come.*

- Stephen Tanzer, Vinous, November 2016



[www.cadencewinery.com](http://www.cadencewinery.com)

Now Proudly Representing LABOURE-ROI



LABOURE-ROI, FOUNDED IN 1832 IS ONE OF THE MOST PROMINENT PRODUCERS IN BURGUNDY—TRULY ONE OF THE MOST RECOGNIZABLE BURGUNDY LABELS IN THE U.S. WITH A MARKET PRESENCE FOR OVER 30 YEARS. INDEED, THIS ICONIC BRAND IS WELL KNOWN FOR QUALITY AND VALUE.

HENRI MAIRE HAS MADE SIGNIFICANT IMPROVEMENTS INCLUDING THE HIRING OF BRIGITTE PUTZU, WHO JOINED LABOURE-ROI IN 2014. BRIGITTE WAS BORN IN BEAUNE, AND WORKED WITH LOUIS MAX AND FRANCOIS CHAUVENET FOR 22 YEARS VINIFYING WINES FROM VARIOUS TERROIR ALL OVER BURGUNDY. SHE IS A CHAMPION OF FINESSE, ELEGANCE AND BALANCE. BRIGITTE AND HER TEAM ARE COMPLETELY DEDICATED TO QUALITY, ENACTING A VERY STRICT, MICRO-SELECTION OF GRAPES.

BRIGITTE AND HER SMALL TEAM WORK FAR LESS IN THE CELLAR AND SIGNIFICANTLY MORE IN THE VINEYARDS TO ACHIEVE THEIR DESIRED RESULTS. AFTER FERMENTATION, LABOURE-ROI WINES UNDERGO A RIGOROUS SELECTION/DECLASSIFICATION PROCESS IN THE CELLAR. ONLY THE BEST TANKS AND BARRELS ARE BOTTLED, AND THE RESIDUAL WINE IS SOLD OFF IN BULK. LABOURE-ROI IS CERTIFIED IFS AND BRC. THEY EMPLOY SUSTAINABLE VITICULTURE PRACTICES.



Now Proudly Representing Acumen Wines



ACUMEN MAKES ITS HOME ON 116 ORGANICALLY FARMED ACRES ON ATLAS PEAK PLANTED TO ALL FIVE RED BORDEAUX VARIETALS AND SAUVIGNON BLANC. INCLUDED IN THEIR HOLDINGS IS JAN KRUPP'S OLD HOME VINEYARD PLANTED IN 1992 BEFORE STAGECOACH. CURRENTLY, THEY HAVE SEVERAL GRAPE CLIENTS SUCH AS SPOTTSWOODE, CARDINALE, REVANA, PAHLMAYER, SILVER OAK, CHAPPELLET AND OTHERS THAT SPEAK TO THE QUALITY OF THIS ESTATE.

THEY HAVE ASSEMBLED A WORLD-CLASS TEAM INCLUDING FOUNDING VITICULTURIST STEVE MATTHIASSEN (ARAUJO, DALLE VALLE, MATTHIASSEN, ETC.), FOUNDING WINEMAKER DENIS MALBEC (CHATEAU LATOUR, KAPCSANDY, BLANKIET, ETC.) AND CURRENT DIRECTOR OF WINEMAKING, HENRIK POULSEN (NEWTON, ALPHA OMEGA, RELEASE).

VOLCANIC SOILS, AN IDEAL HIGH ELEVATION CLIMATE, A LONG GROWING SEASON, AND EXPERT FARMING ALLOW ACUMEN TO PRODUCE WINES OF IDEAL RIPENESS, DEPTH, COMPLEXITY AND PHENOLIC CONCENTRATION. SKILLED FARMING FOR EARLIER RIPENING MEANS FULLY MATURE FLAVORS AT A MODERATE ALCOHOL LEVEL, WHICH IS THE CROWNING ACHIEVEMENT OF THEIR ATLAS PEAK VINEYARDS.